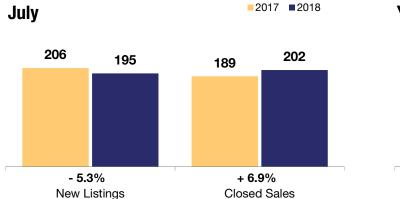
A RESEARCH TOOL PROVIDED BY TRIANGLE MLS

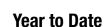


	- 5.3%	+ 6.9%	+ 9.6%
Orange County	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	Median Sales Price

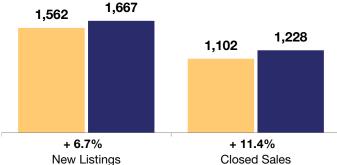
		July			Year to Date		
	2017	2018	+/-	2017	2018	+/-	
New Listings	206	195	- 5.3%	1,562	1,667	+ 6.7%	
Closed Sales	189	202	+ 6.9%	1,102	1,228	+ 11.4%	
Median Sales Price*	\$308,000	\$337,500	+ 9.6%	\$300,000	\$320,000	+ 6.7%	
Average Sales Price*	\$380,859	\$389,117	+ 2.2%	\$360,843	\$377,746	+ 4.7%	
Total Dollar Volume (in millions)*	\$72.0	\$78.6	+ 9.2%	\$397.6	\$463.5	+ 16.6%	
Percent of Original List Price Received*	97.6%	98.0%	+ 0.4%	97.1%	98.5%	+ 1.4%	
Percent of List Price Received*	98.6%	98.7%	+ 0.1%	98.5%	99.3%	+ 0.8%	
Days on Market Until Sale**	36	33	- 8.3%	46	34	- 26.1%	
Inventory of Homes for Sale	500	447	- 10.6%				
Months Supply of Inventory	3.4	2.8	- 17.6%				

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.









## Change in Median Sales Price from Prior Year (6-Month Average)<sup>†</sup> AI MLS Crange County Crange CountyCrange County Crange Cou

† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period