

Orange County

- 1.7%

Change in
New Listings

+ 1.7%

Change in
Closed Sales

- 2.8%

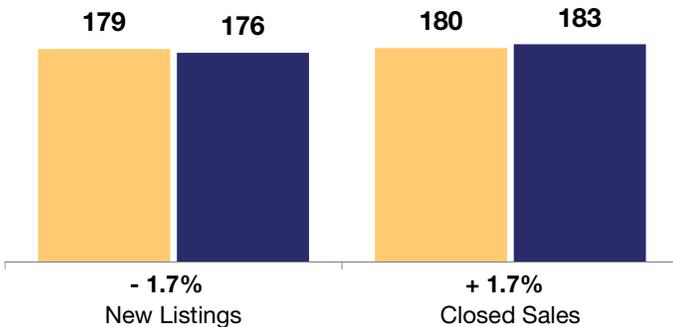
Change in
Median Sales Price

| | August | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
| New Listings | 179 | 176 | - 1.7% | 1,741 | 1,843 | + 5.9% |
| Closed Sales | 180 | 183 | + 1.7% | 1,282 | 1,411 | + 10.1% |
| Median Sales Price* | \$321,200 | \$312,250 | - 2.8% | \$307,080 | \$318,500 | + 3.7% |
| Average Sales Price* | \$364,120 | \$372,441 | + 2.3% | \$361,303 | \$377,061 | + 4.4% |
| Total Dollar Volume (in millions)* | \$65.5 | \$67.8 | + 3.4% | \$463.2 | \$531.3 | + 14.7% |
| Percent of Original List Price Received* | 96.8% | 98.0% | + 1.2% | 97.1% | 98.4% | + 1.3% |
| Percent of List Price Received* | 98.2% | 99.3% | + 1.1% | 98.4% | 99.3% | + 0.9% |
| Days on Market Until Sale** | 42 | 27 | - 35.7% | 45 | 33 | - 26.7% |
| Inventory of Homes for Sale | 483 | 467 | - 3.3% | -- | -- | -- |
| Months Supply of Inventory | 3.2 | 3.0 | - 6.3% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

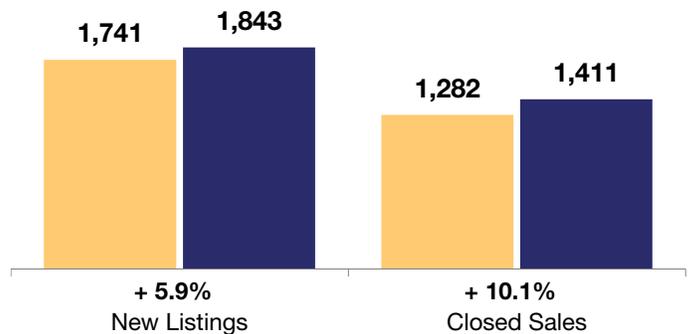
August

2017 2018

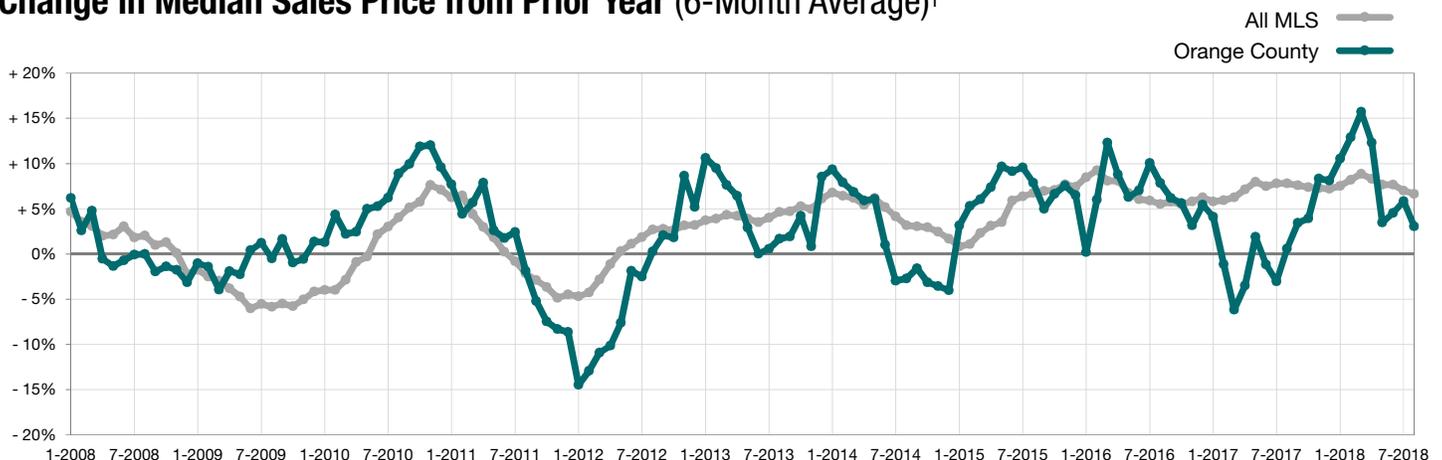


Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period