

Orange County

- 17.1%

Change in
New Listings

+ 6.9%

Change in
Closed Sales

- 17.4%

Change in
Median Sales Price

	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	117	97	- 17.1%	2,131	2,259	+ 6.0%
Closed Sales	116	124	+ 6.9%	1,668	1,752	+ 5.0%
Median Sales Price*	\$352,500	\$291,003	- 17.4%	\$314,500	\$315,000	+ 0.2%
Average Sales Price*	\$409,954	\$347,823	- 15.2%	\$366,416	\$376,346	+ 2.7%
Total Dollar Volume (in millions)*	\$47.6	\$43.1	- 9.3%	\$611.2	\$658.6	+ 7.8%
Percent of Original List Price Received*	97.3%	95.9%	- 1.4%	97.1%	98.0%	+ 0.9%
Percent of List Price Received*	98.8%	98.0%	- 0.8%	98.4%	99.1%	+ 0.7%
Days on Market Until Sale**	60	37	- 38.3%	46	34	- 26.1%
Inventory of Homes for Sale	409	414	+ 1.2%	--	--	--
Months Supply of Inventory	2.8	2.6	- 7.1%	--	--	--

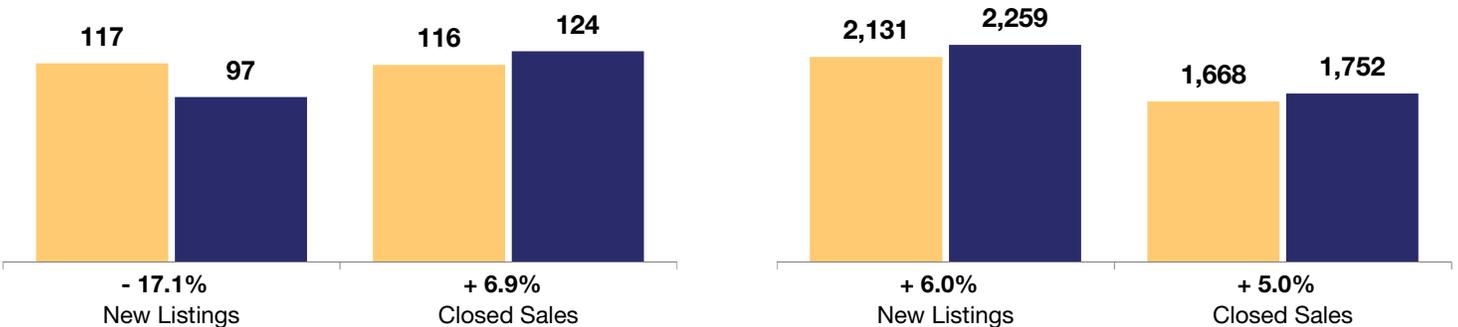
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

November

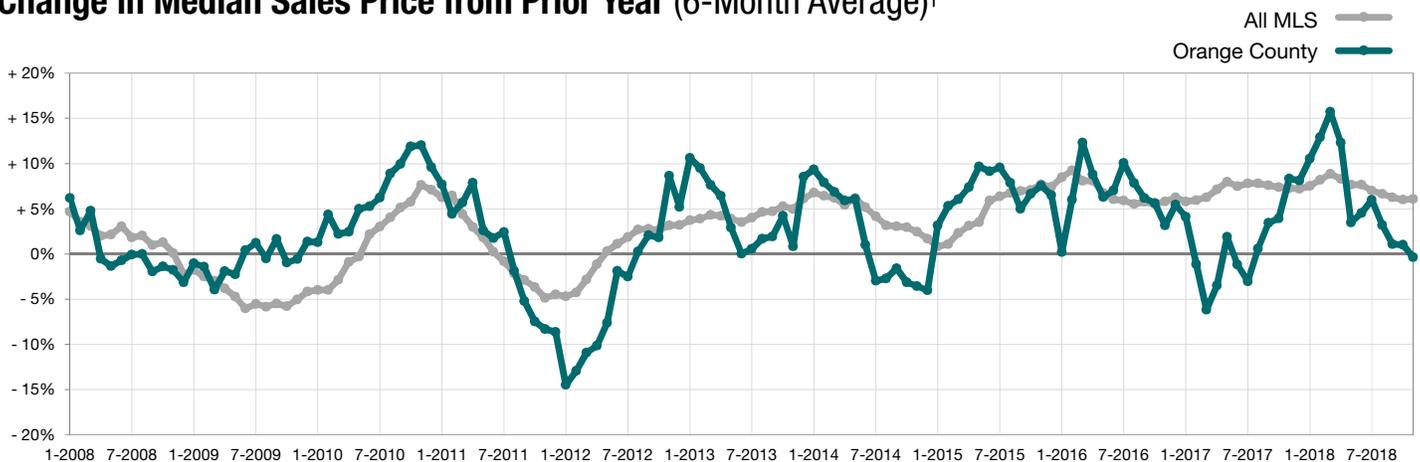
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

Chapel Hill / Carrboro

- 6.2%

Change in
New Listings

- 3.2%

Change in
Closed Sales

- 9.0%

Change in
Median Sales Price

	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	113	106	- 6.2%	2,263	2,297	+ 1.5%
Closed Sales	125	121	- 3.2%	1,711	1,779	+ 4.0%
Median Sales Price*	\$403,174	\$367,000	- 9.0%	\$369,000	\$381,895	+ 3.5%
Average Sales Price*	\$440,063	\$400,982	- 8.9%	\$406,777	\$420,264	+ 3.3%
Total Dollar Volume (in millions)*	\$55.0	\$48.5	- 11.8%	\$696.0	\$747.2	+ 7.4%
Percent of Original List Price Received*	95.9%	96.9%	+ 1.0%	97.3%	98.0%	+ 0.7%
Percent of List Price Received*	97.9%	98.4%	+ 0.5%	98.6%	99.1%	+ 0.5%
Days on Market Until Sale**	76	33	- 56.6%	50	42	- 16.0%
Inventory of Homes for Sale	481	468	- 2.7%	--	--	--
Months Supply of Inventory	3.2	3.0	- 6.3%	--	--	--

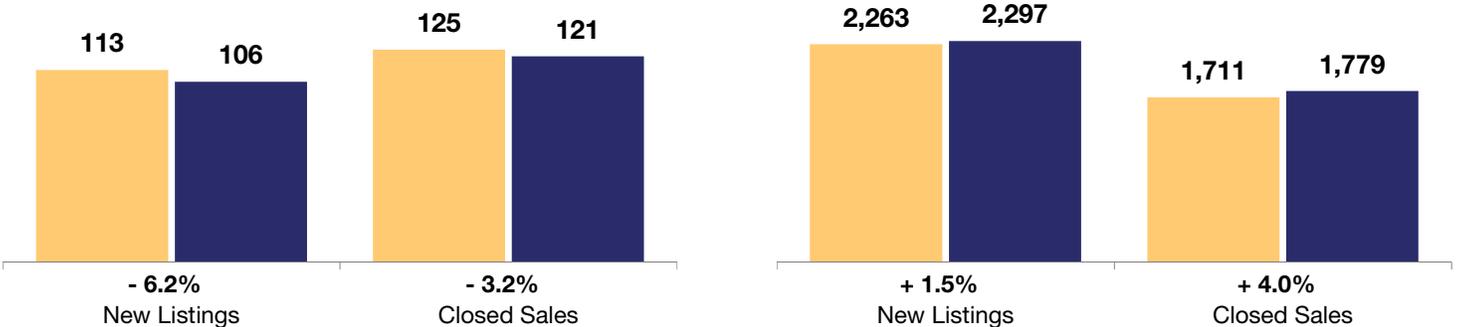
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November

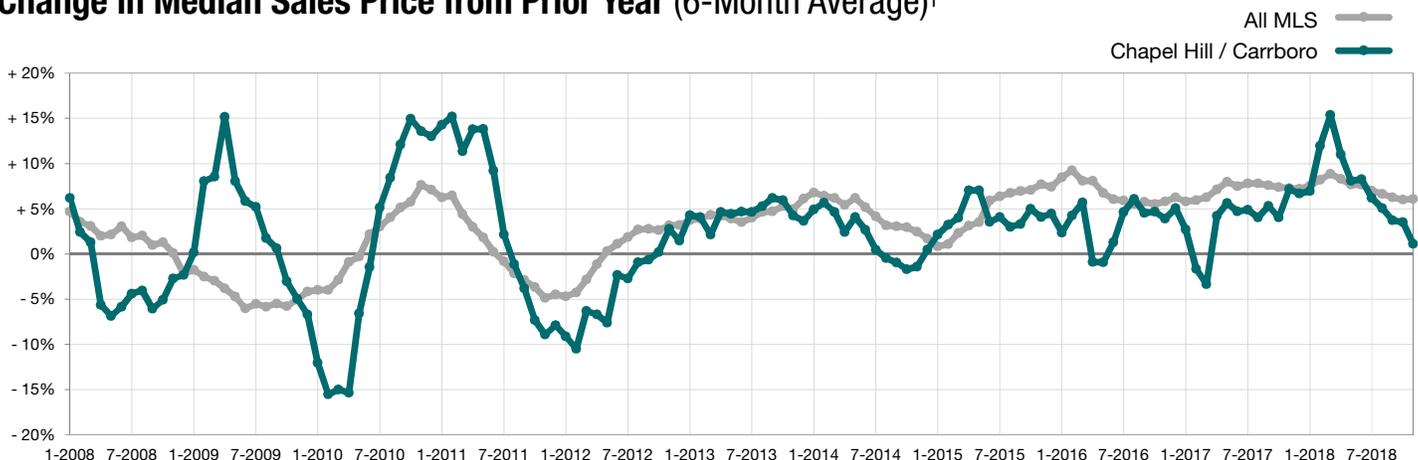
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period