

Orange County

- 8.5%

Change in
New Listings

0.0%

Change in
Closed Sales

- 7.7%

Change in
Median Sales Price

December

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	82	75	- 8.5%	2,213	2,333	+ 5.4%
Closed Sales	114	114	0.0%	1,782	1,866	+ 4.7%
Median Sales Price*	\$320,000	\$295,500	- 7.7%	\$315,000	\$315,000	0.0%
Average Sales Price*	\$377,621	\$394,873	+ 4.6%	\$367,133	\$377,479	+ 2.8%
Total Dollar Volume (in millions)*	\$43.0	\$45.0	+ 4.6%	\$654.2	\$703.6	+ 7.5%
Percent of Original List Price Received*	96.2%	95.4%	- 0.8%	97.0%	97.8%	+ 0.8%
Percent of List Price Received*	97.5%	97.3%	- 0.2%	98.4%	99.0%	+ 0.6%
Days on Market Until Sale**	46	46	0.0%	46	35	- 23.9%
Inventory of Homes for Sale	361	355	- 1.7%	--	--	--
Months Supply of Inventory	2.4	2.3	- 4.2%	--	--	--

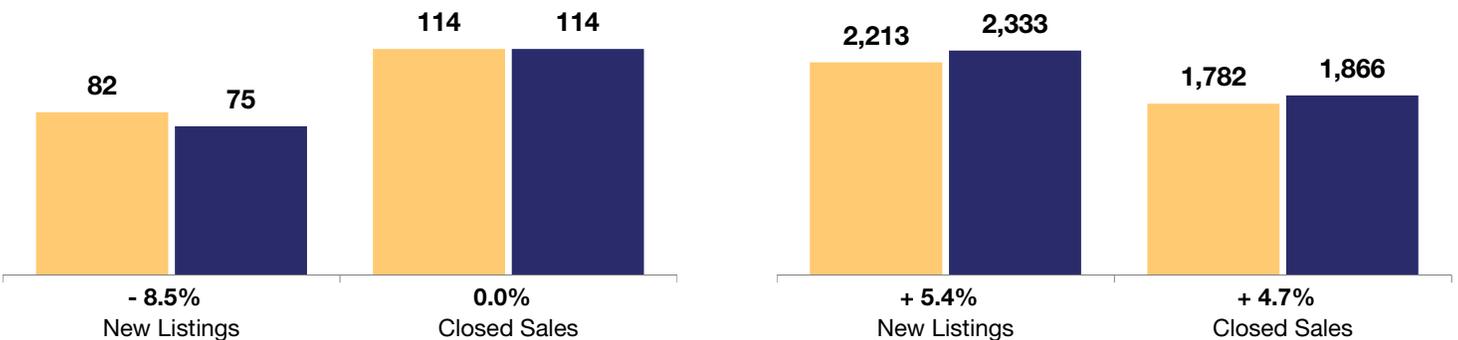
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

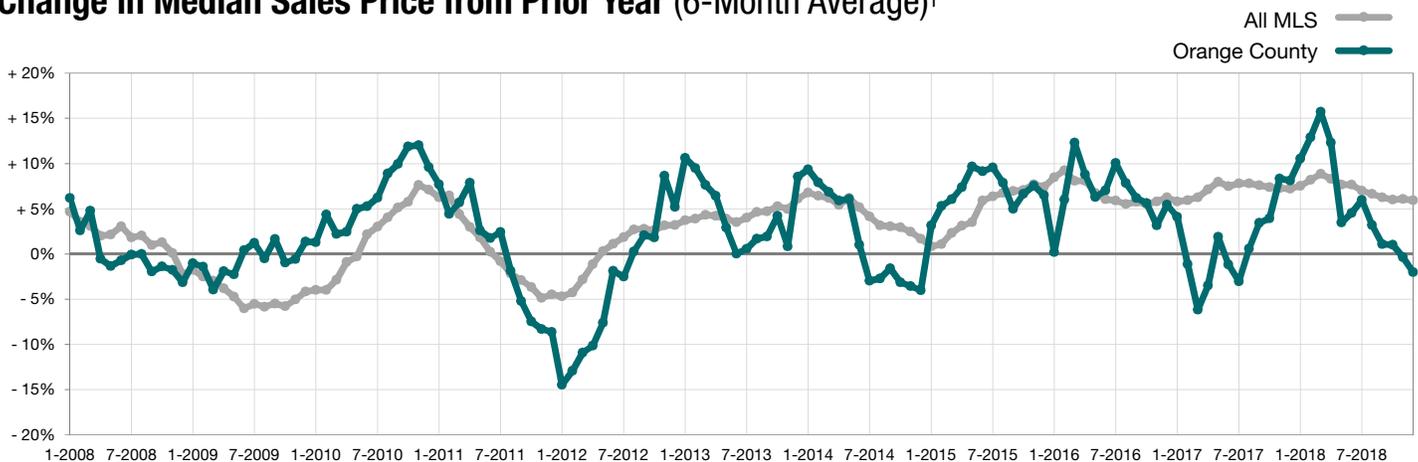
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period