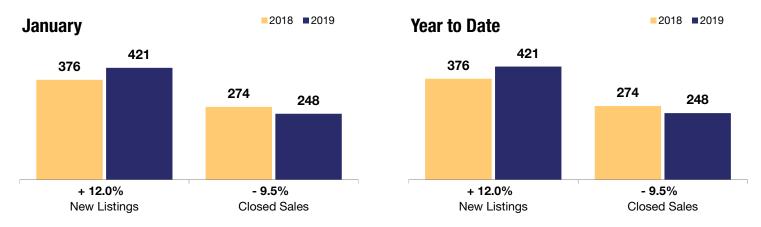
A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



|               | + 12.0%             | - 9.5%       | + 1.1%                    |
|---------------|---------------------|--------------|---------------------------|
| Durham County | Change in           | Change in    | Change in                 |
|               | <b>New Listings</b> | Closed Sales | <b>Median Sales Price</b> |

|  |           | January   |         |           | Year to Date |         |  |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
|  | 2018      | 2019      | +/-     | 2018      | 2019         | +/-     |  |
| New Listings                             | 376       | 421       | + 12.0% | 376       | 421          | + 12.0% |  |
| Closed Sales                             | 274       | 248       | - 9.5%  | 274       | 248          | - 9.5%  |  |
| Median Sales Price*                      | \$234,850 | \$237,438 | + 1.1%  | \$234,850 | \$237,438    | + 1.1%  |  |
| Average Sales Price*                     | \$262,009 | \$261,674 | - 0.1%  | \$262,009 | \$261,674    | - 0.1%  |  |
| Total Dollar Volume (in millions)*       | \$71.8    | \$64.9    | - 9.6%  | \$71.8    | \$64.9       | - 9.6%  |  |
| Percent of Original List Price Received* | 98.2%     | 97.2%     | - 1.0%  | 98.2%     | 97.2%        | - 1.0%  |  |
| Percent of List Price Received*          | 99.1%     | 98.6%     | - 0.5%  | 99.1%     | 98.6%        | - 0.5%  |  |
| Days on Market Until Sale**              | 29        | 29        | 0.0%    | 29        | 29           | 0.0%    |  |
| Inventory of Homes for Sale              | 565       | 637       | + 12.7% |           |              |         |  |
| Months Supply of Inventory               | 1.3       | 1.5       | + 15.4% |           |              |         |  |

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.





All MLS —— Durham County ——



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period