

Chatham County

- 14.8%

Change in
New Listings

- 15.7%

Change in
Closed Sales

- 0.2%

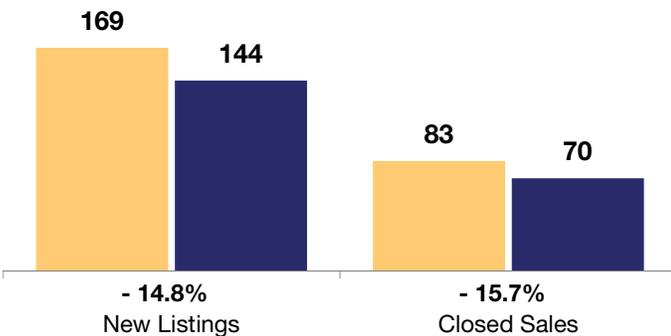
Change in
Median Sales Price

	February			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	169	144	- 14.8%	307	269	- 12.4%
Closed Sales	83	70	- 15.7%	147	140	- 4.8%
Median Sales Price*	\$416,250	\$415,450	- 0.2%	\$404,500	\$398,853	- 1.4%
Average Sales Price*	\$445,045	\$451,780	+ 1.5%	\$419,198	\$431,305	+ 2.9%
Total Dollar Volume (in millions)*	\$36.5	\$31.6	- 13.3%	\$61.2	\$60.4	- 1.3%
Percent of Original List Price Received*	98.5%	97.4%	- 1.1%	97.3%	97.7%	+ 0.4%
Percent of List Price Received*	99.2%	98.2%	- 1.0%	98.5%	98.2%	- 0.3%
Days on Market Until Sale**	76	53	- 30.3%	76	54	- 28.9%
Inventory of Homes for Sale	407	417	+ 2.5%	--	--	--
Months Supply of Inventory	3.8	3.9	+ 2.6%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

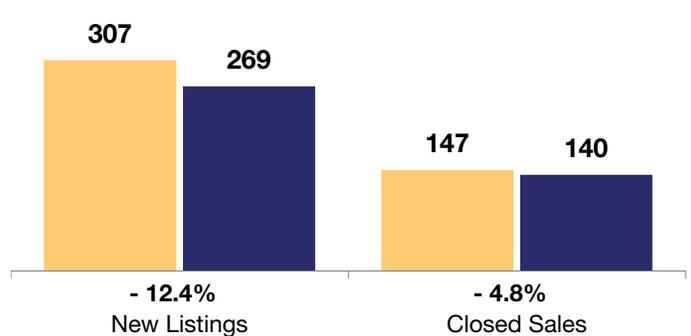
February

2018 2019

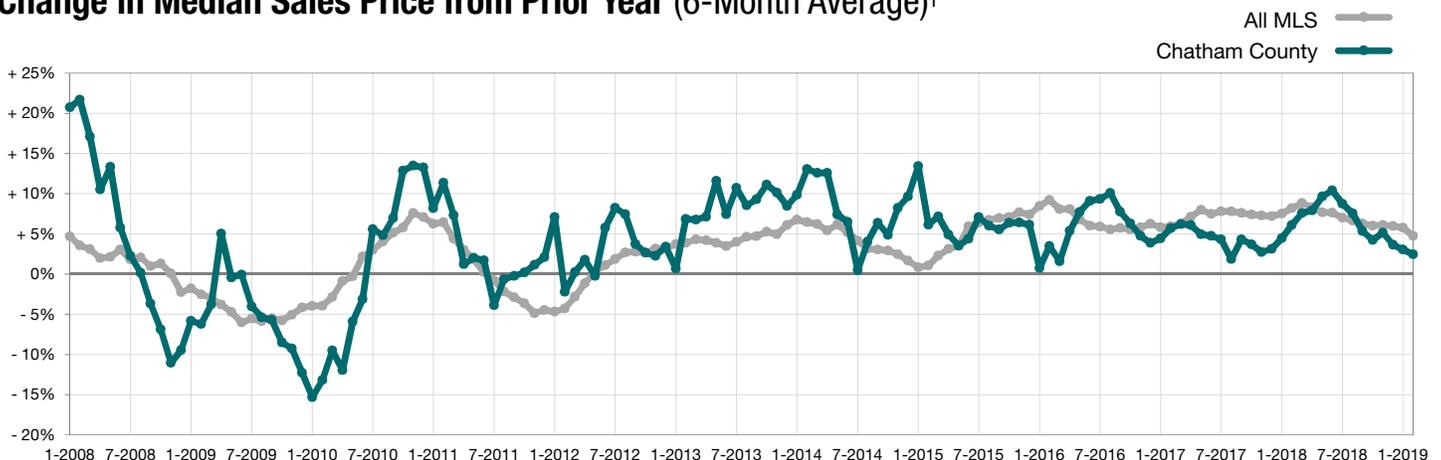


Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period