

## Chatham County

**- 1.1%**

Change in  
New Listings

**- 3.7%**

Change in  
Closed Sales

**+ 17.7%**

Change in  
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	186	184	- 1.1%	493	461	- 6.5%
Closed Sales	107	103	- 3.7%	254	245	- 3.5%
Median Sales Price*	\$370,690	<b>\$436,343</b>	+ 17.7%	\$398,000	<b>\$425,000</b>	+ 6.8%
Average Sales Price*	\$393,477	<b>\$453,089</b>	+ 15.2%	\$408,320	<b>\$444,147</b>	+ 8.8%
Total Dollar Volume (in millions)*	\$42.1	<b>\$46.7</b>	+ 10.8%	\$103.3	<b>\$108.8</b>	+ 5.3%
Percent of Original List Price Received*	97.8%	<b>98.5%</b>	+ 0.7%	97.5%	<b>98.0%</b>	+ 0.5%
Percent of List Price Received*	98.7%	<b>98.8%</b>	+ 0.1%	98.6%	<b>98.5%</b>	- 0.1%
Days on Market Until Sale**	82	<b>61</b>	- 25.6%	79	<b>57</b>	- 27.8%
Inventory of Homes for Sale	440	<b>436</b>	- 0.9%	--	--	--
Months Supply of Inventory	4.2	<b>4.0</b>	- 4.8%	--	--	--

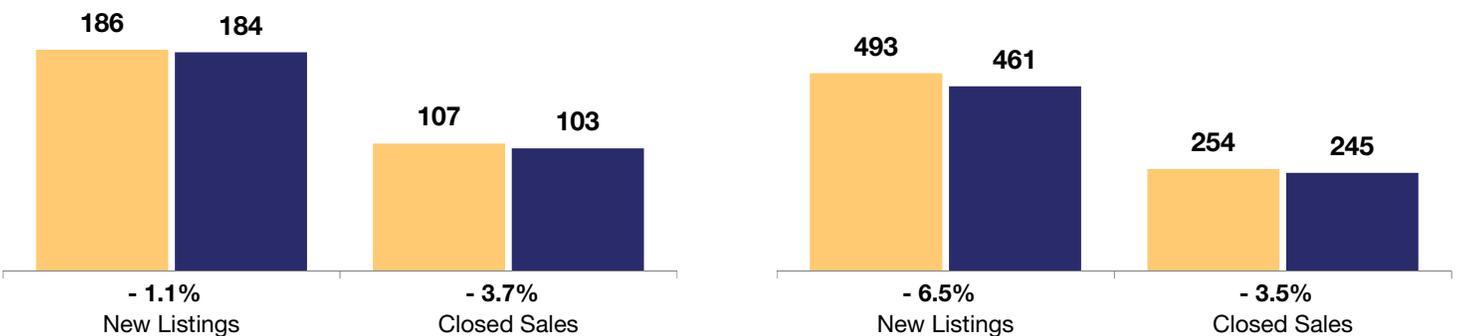
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### March

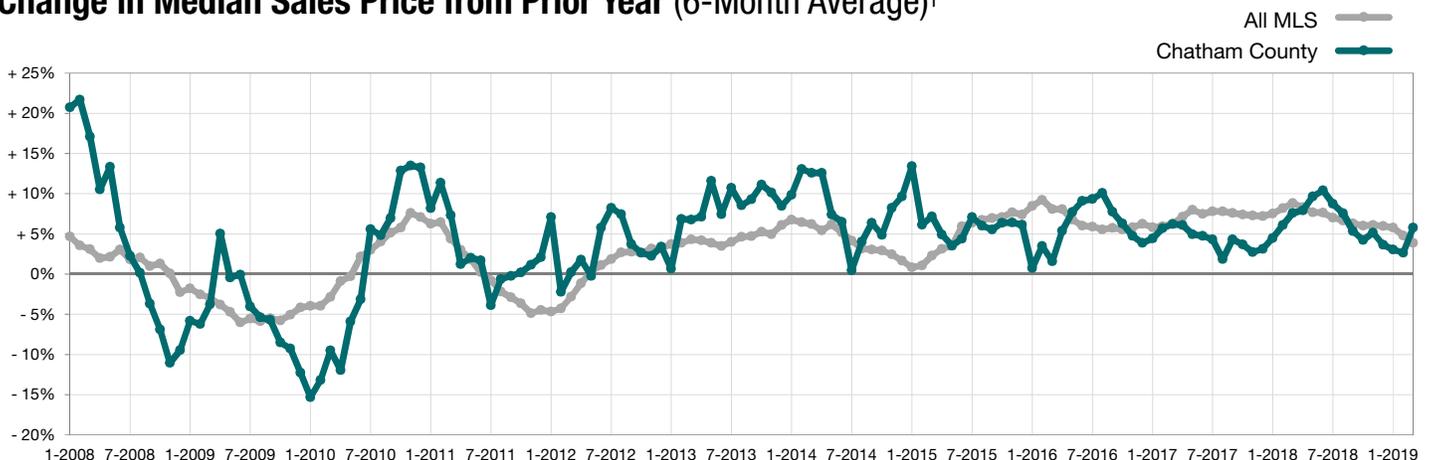
2018 2019

### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period