

## Orange County

**- 16.0%**

Change in  
New Listings

**- 15.2%**

Change in  
Closed Sales

**- 4.6%**

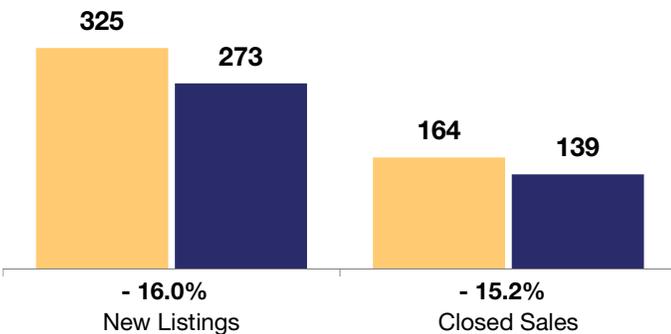
Change in  
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	325	273	- 16.0%	720	605	- 16.0%
Closed Sales	164	139	- 15.2%	369	351	- 4.9%
Median Sales Price*	\$314,500	<b>\$300,000</b>	- 4.6%	\$303,000	<b>\$296,000</b>	- 2.3%
Average Sales Price*	\$361,714	<b>\$364,740</b>	+ 0.8%	\$358,162	<b>\$362,033</b>	+ 1.1%
Total Dollar Volume (in millions)*	\$59.3	<b>\$50.7</b>	- 14.5%	\$132.2	<b>\$127.1</b>	- 3.9%
Percent of Original List Price Received*	97.9%	<b>98.1%</b>	+ 0.2%	97.4%	<b>96.9%</b>	- 0.5%
Percent of List Price Received*	99.0%	<b>99.3%</b>	+ 0.3%	98.6%	<b>98.5%</b>	- 0.1%
Days on Market Until Sale**	35	<b>34</b>	- 2.9%	44	<b>48</b>	+ 9.1%
Inventory of Homes for Sale	454	<b>380</b>	- 16.3%	--	--	--
Months Supply of Inventory	3.0	<b>2.5</b>	- 16.7%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

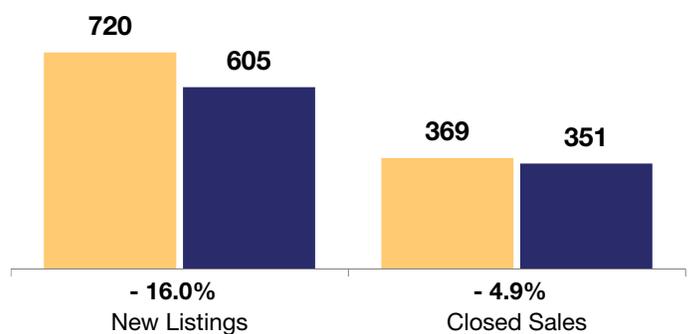
### March

2018 2019

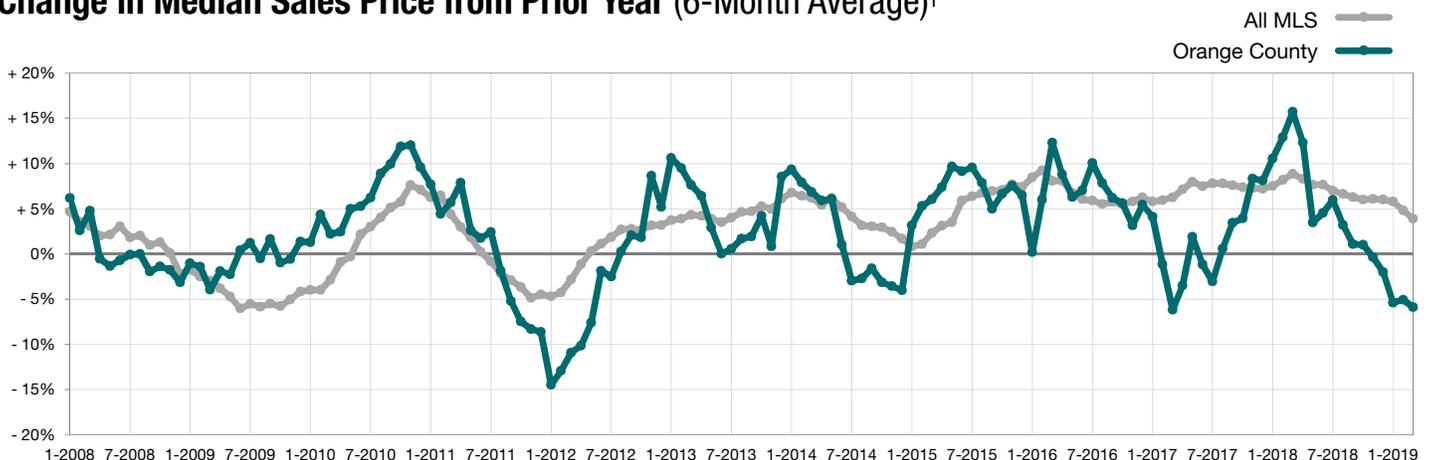


### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

## Chapel Hill / Carrboro

**- 10.3%**

Change in  
New Listings

**- 11.5%**

Change in  
Closed Sales

**- 1.9%**

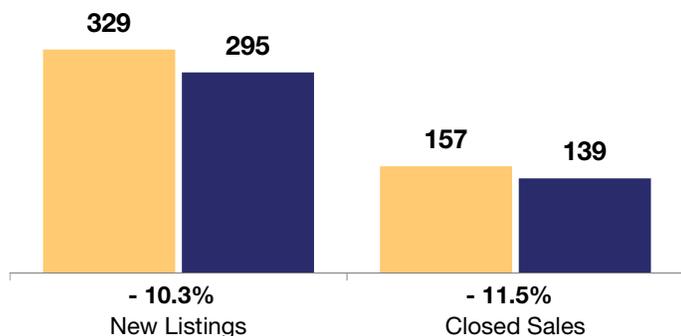
Change in  
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	329	295	- 10.3%	771	646	- 16.2%
Closed Sales	157	139	- 11.5%	373	318	- 14.7%
Median Sales Price*	\$380,705	<b>\$373,500</b>	- 1.9%	\$380,705	<b>\$372,918</b>	- 2.0%
Average Sales Price*	\$407,906	<b>\$423,356</b>	+ 3.8%	\$403,458	<b>\$418,576</b>	+ 3.7%
Total Dollar Volume (in millions)*	\$64.0	<b>\$58.8</b>	- 8.1%	\$150.5	<b>\$133.1</b>	- 11.6%
Percent of Original List Price Received*	98.4%	<b>97.9%</b>	- 0.5%	97.7%	<b>97.2%</b>	- 0.5%
Percent of List Price Received*	99.5%	<b>99.0%</b>	- 0.5%	98.9%	<b>98.6%</b>	- 0.3%
Days on Market Until Sale**	46	<b>39</b>	- 15.2%	55	<b>52</b>	- 5.5%
Inventory of Homes for Sale	521	<b>459</b>	- 11.9%	--	--	--
Months Supply of Inventory	3.4	<b>3.0</b>	- 11.8%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

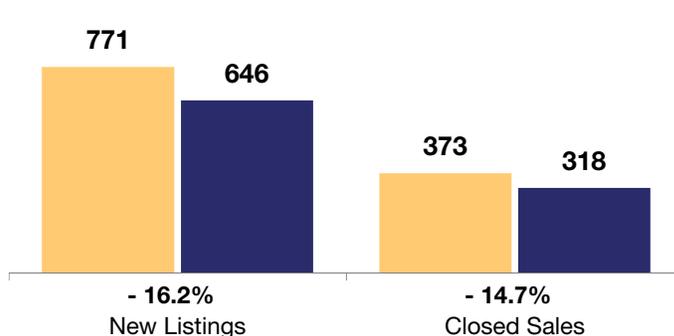
### March

2018 2019

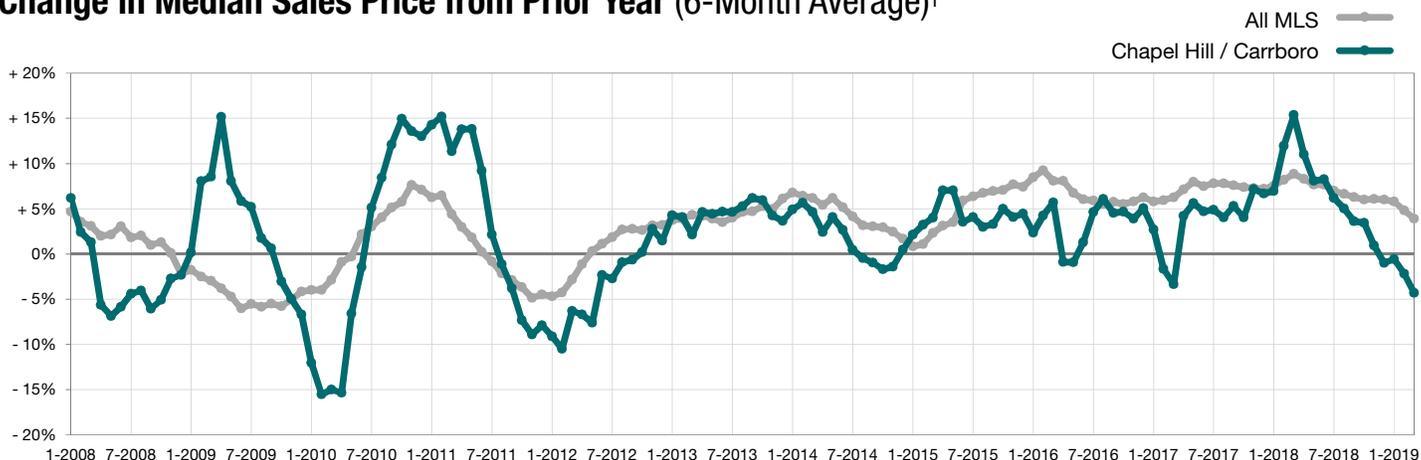


### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



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