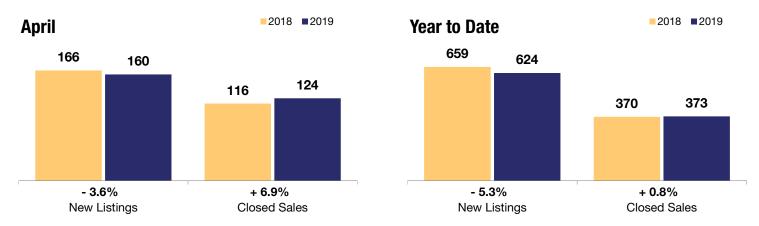
A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



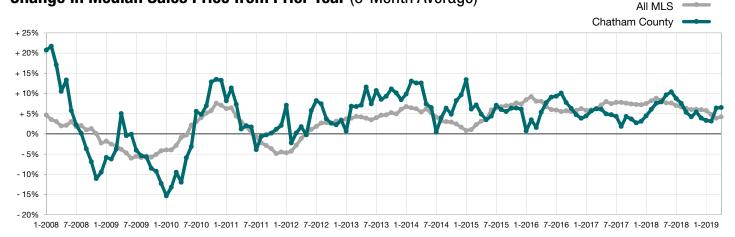
	- 3.6%	+ 6.9%	- 0.3%
Chatham County	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	Median Sales Price

		April			Year to Date		
	2018	2019	+ / -	2018	2019	+/-	
New Listings	166	160	- 3.6%	659	624	- 5.3%	
Closed Sales	116	124	+ 6.9%	370	373	+ 0.8%	
Median Sales Price*	\$393,750	\$392,500	- 0.3%	\$395,000	\$415,000	+ 5.1%	
Average Sales Price*	\$415,736	\$418,822	+ 0.7%	\$410,651	\$436,708	+ 6.3%	
Total Dollar Volume (in millions)*	\$48.2	\$51.9	+ 7.7%	\$151.5	\$162.9	+ 7.5%	
Percent of Original List Price Received*	97.8%	97.1%	- 0.7%	97.6%	97.7%	+ 0.1%	
Percent of List Price Received*	98.1%	98.8%	+ 0.7%	98.4%	<b>98.6</b> %	+ 0.2%	
Days on Market Until Sale**	42	53	+ 26.2%	66	55	- 16.7%	
Inventory of Homes for Sale	445	438	- 1.6%				
Months Supply of Inventory	4.2	4.0	- 4.8%				

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)<sup>+</sup>



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period