A RESEARCH TOOL PROVIDED BY TRIANGLE MLS

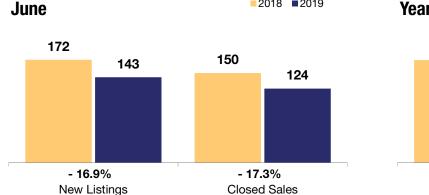


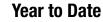
	•	- 16.9%	- 17.3%	- 5.4%
Chatham	County	Change in New Listings	Change in Closed Sales	Change in Median Sales Price

		June			Year to Date		
	2018	2019	+ / -	2018	2019	+/-	
New Listings	172	143	- 16.9%	1,018	941	- 7.6%	
Closed Sales	150	124	- 17.3%	648	621	- 4.2%	
Median Sales Price*	\$431,741	\$408,500	- 5.4%	\$399,029	\$410,000	+ 2.7%	
Average Sales Price*	\$446,349	\$488,953	+ 9.5%	\$415,462	\$443,294	+ 6.7%	
Total Dollar Volume (in millions)*	\$67.0	\$60.6	- 9.4%	\$268.8	\$275.3	+ 2.4%	
Percent of Original List Price Received*	97.6%	98.2%	+ 0.6%	97.7%	97.8%	+ 0.1%	
Percent of List Price Received*	98.4%	99.1 %	+ 0.7%	98.5%	98.6%	+ 0.1%	
Days on Market Until Sale**	60	44	- 26.7%	60	52	- 13.3%	
Inventory of Homes for Sale	477	482	+ 1.0%				
Months Supply of Inventory	4.5	4.7	+ 4.4%				

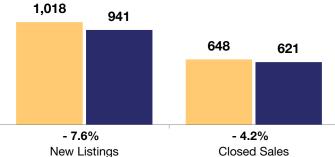
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

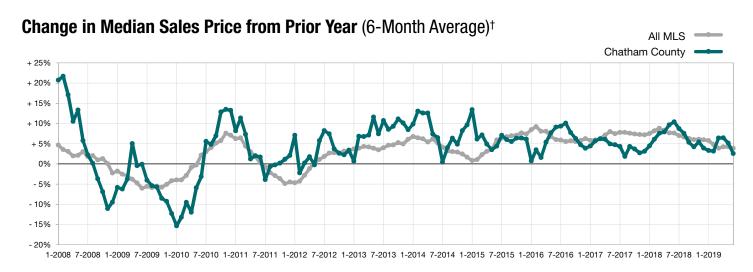
2018 2019











⁺ Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period