

Chatham County

- 9.9%

Change in
New Listings

- 0.8%

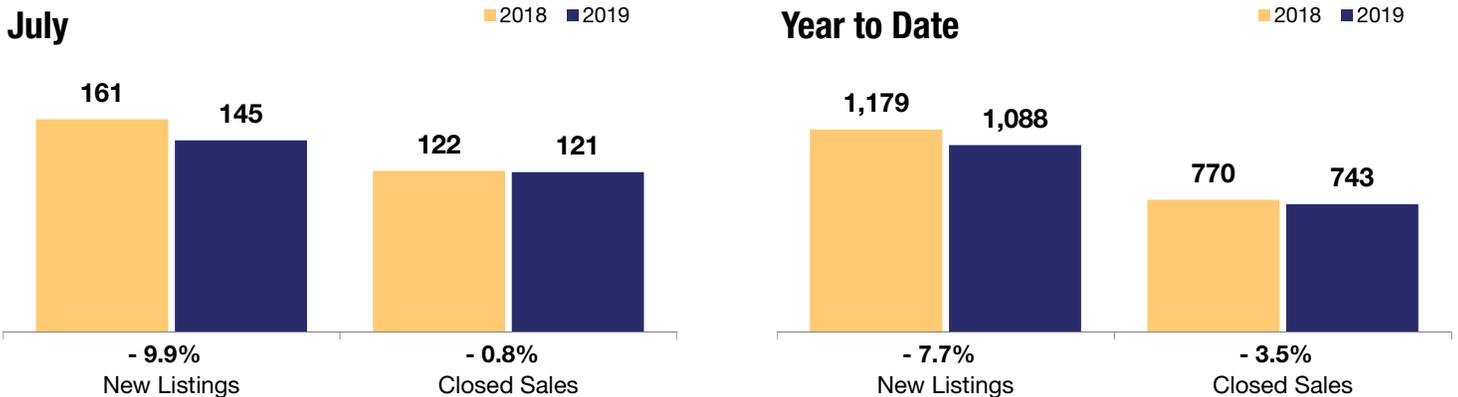
Change in
Closed Sales

+ 2.2%

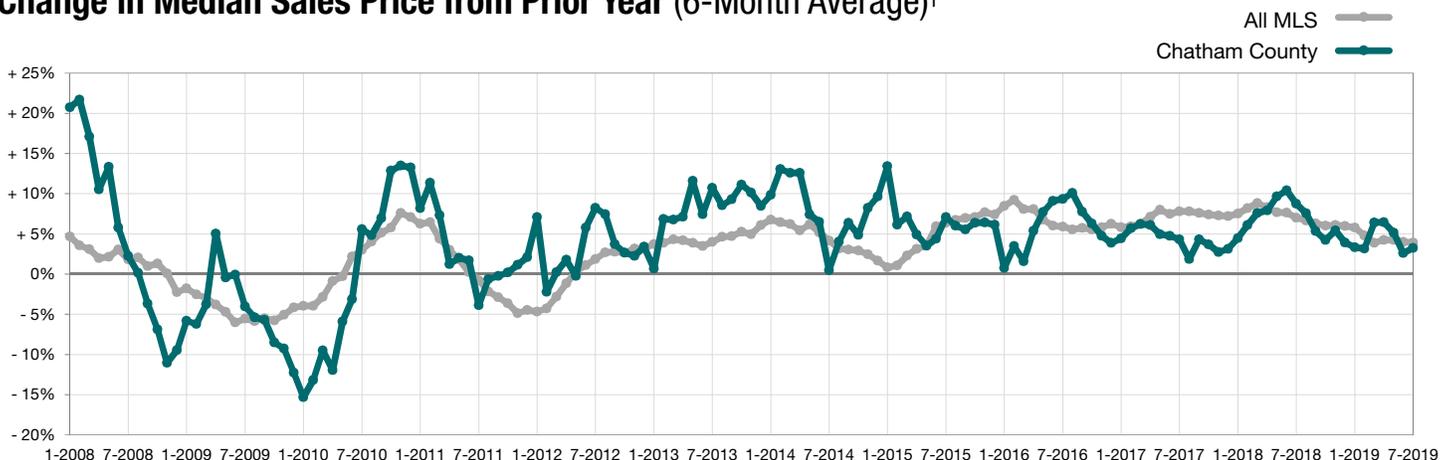
Change in
Median Sales Price

| | July | | | Year to Date | | |
|------------------------------------------|-----------|------------------|---------|--------------|------------------|---------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| New Listings | 161 | 145 | - 9.9% | 1,179 | 1,088 | - 7.7% |
| Closed Sales | 122 | 121 | - 0.8% | 770 | 743 | - 3.5% |
| Median Sales Price* | \$382,500 | \$391,000 | + 2.2% | \$398,000 | \$400,000 | + 0.5% |
| Average Sales Price* | \$410,946 | \$410,864 | - 0.0% | \$414,745 | \$438,044 | + 5.6% |
| Total Dollar Volume (in millions)* | \$50.1 | \$49.7 | - 0.8% | \$318.9 | \$325.5 | + 2.0% |
| Percent of Original List Price Received* | 97.4% | 98.1% | + 0.7% | 97.7% | 97.8% | + 0.1% |
| Percent of List Price Received* | 98.2% | 98.9% | + 0.7% | 98.4% | 98.7% | + 0.3% |
| Days on Market Until Sale** | 52 | 35 | - 32.7% | 59 | 49 | - 16.9% |
| Inventory of Homes for Sale | 496 | 486 | - 2.0% | -- | -- | -- |
| Months Supply of Inventory | 4.7 | 4.7 | 0.0% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period