

Chatham County

+ 12.7%

Change in
New Listings

+ 26.1%

Change in
Closed Sales

+ 7.0%

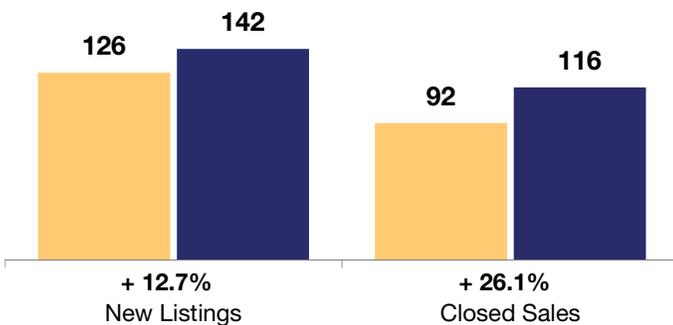
Change in
Median Sales Price

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	126	142	+ 12.7%	1,444	1,376	- 4.7%
Closed Sales	92	116	+ 26.1%	985	979	- 0.6%
Median Sales Price*	\$352,500	\$377,250	+ 7.0%	\$386,173	\$400,000	+ 3.6%
Average Sales Price*	\$363,225	\$400,537	+ 10.3%	\$408,819	\$430,759	+ 5.4%
Total Dollar Volume (in millions)*	\$33.4	\$46.5	+ 39.0%	\$402.3	\$421.3	+ 4.7%
Percent of Original List Price Received*	97.2%	97.4%	+ 0.2%	97.5%	97.7%	+ 0.2%
Percent of List Price Received*	99.1%	98.4%	- 0.7%	98.5%	98.6%	+ 0.1%
Days on Market Until Sale**	51	47	- 7.8%	57	49	- 14.0%
Inventory of Homes for Sale	498	461	- 7.4%	--	--	--
Months Supply of Inventory	4.8	4.3	- 10.4%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

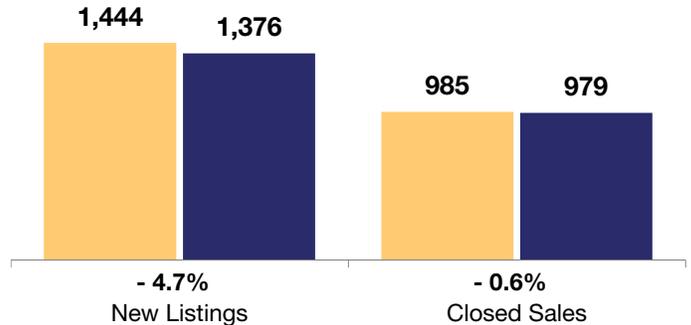
September

2018 2019

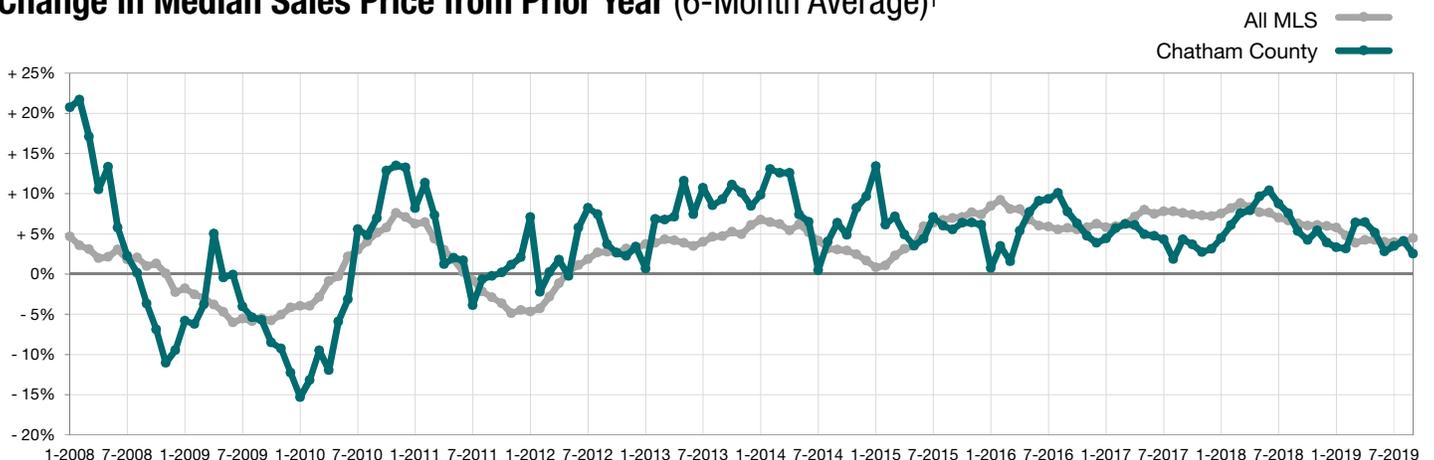


Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period