

## Chatham County

**- 10.1%**

Change in  
New Listings

**+ 9.4%**

Change in  
Closed Sales

**- 4.2%**

Change in  
Median Sales Price

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	138	124	- 10.1%	138	124	- 10.1%
Closed Sales	64	70	+ 9.4%	64	70	+ 9.4%
Median Sales Price*	\$399,500	<b>\$382,618</b>	- 4.2%	\$399,500	<b>\$382,618</b>	- 4.2%
Average Sales Price*	\$386,082	<b>\$410,830</b>	+ 6.4%	\$386,082	<b>\$410,830</b>	+ 6.4%
Total Dollar Volume (in millions)*	\$24.7	<b>\$28.8</b>	+ 16.4%	\$24.7	<b>\$28.8</b>	+ 16.4%
Percent of Original List Price Received*	95.8%	<b>98.1%</b>	+ 2.4%	95.8%	<b>98.1%</b>	+ 2.4%
Percent of List Price Received*	97.7%	<b>98.2%</b>	+ 0.5%	97.7%	<b>98.2%</b>	+ 0.5%
Days on Market Until Sale**	75	<b>55</b>	- 26.7%	75	<b>55</b>	- 26.7%
Inventory of Homes for Sale	361	<b>391</b>	+ 8.3%	--	--	--
Months Supply of Inventory	3.4	<b>3.7</b>	+ 8.8%	--	--	--

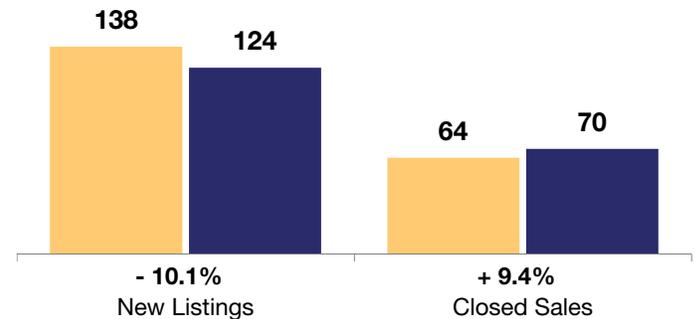
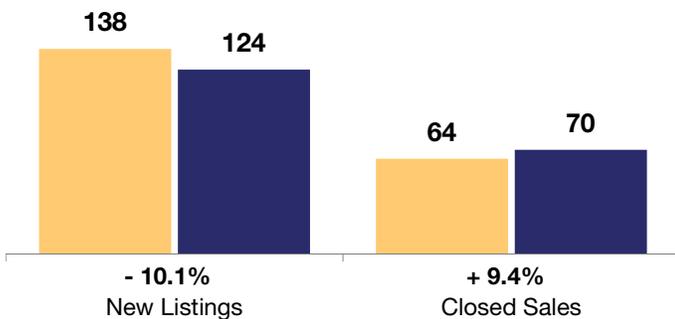
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### January

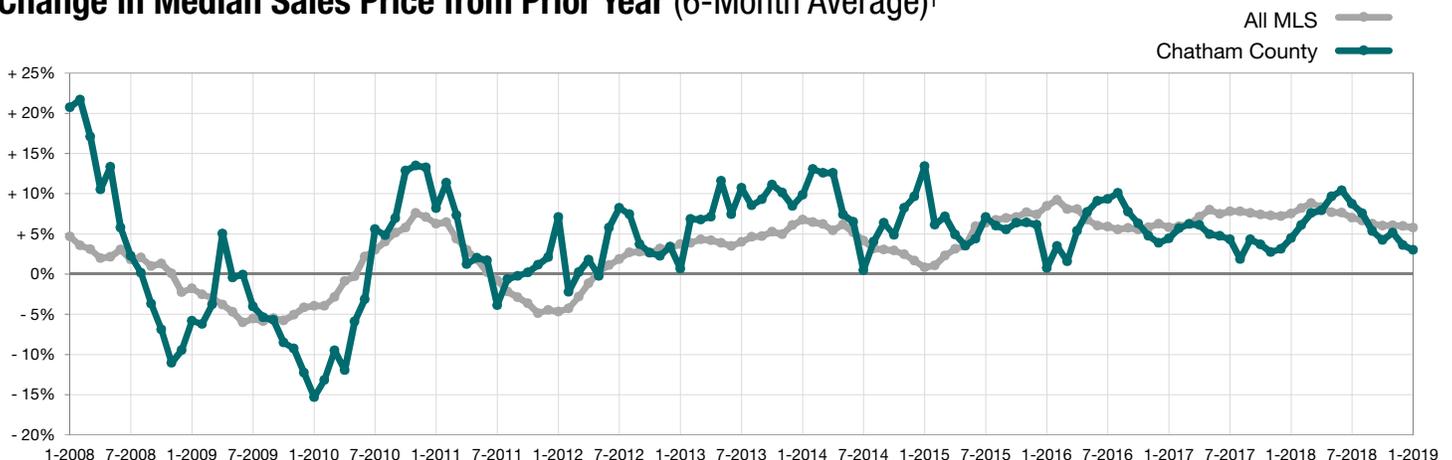
2018 2019

### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period