

Orange County

- 16.4%

+ 4.5%

- 3.0%

Change in
New Listings

Change in
Closed Sales

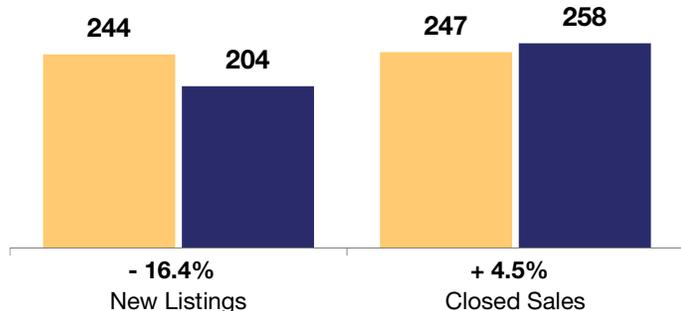
Change in
Median Sales Price

	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	244	204	- 16.4%	1,473	1,378	- 6.4%
Closed Sales	247	258	+ 4.5%	1,026	980	- 4.5%
Median Sales Price*	\$335,000	\$325,000	- 3.0%	\$316,000	\$315,000	- 0.3%
Average Sales Price*	\$406,220	\$410,128	+ 1.0%	\$375,603	\$387,202	+ 3.1%
Total Dollar Volume (in millions)*	\$100.3	\$105.4	+ 5.0%	\$385.0	\$379.1	- 1.5%
Percent of Original List Price Received*	99.0%	98.6%	- 0.4%	98.6%	97.7%	- 0.9%
Percent of List Price Received*	99.9%	99.6%	- 0.3%	99.4%	99.0%	- 0.4%
Days on Market Until Sale**	32	23	- 28.1%	34	34	0.0%
Inventory of Homes for Sale	493	428	- 13.2%	--	--	--
Months Supply of Inventory	3.2	2.8	- 12.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

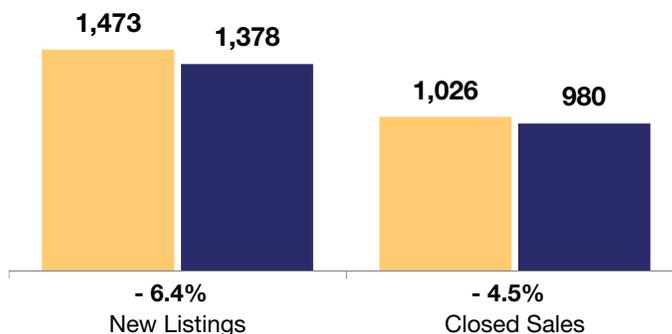
June

2018 2019

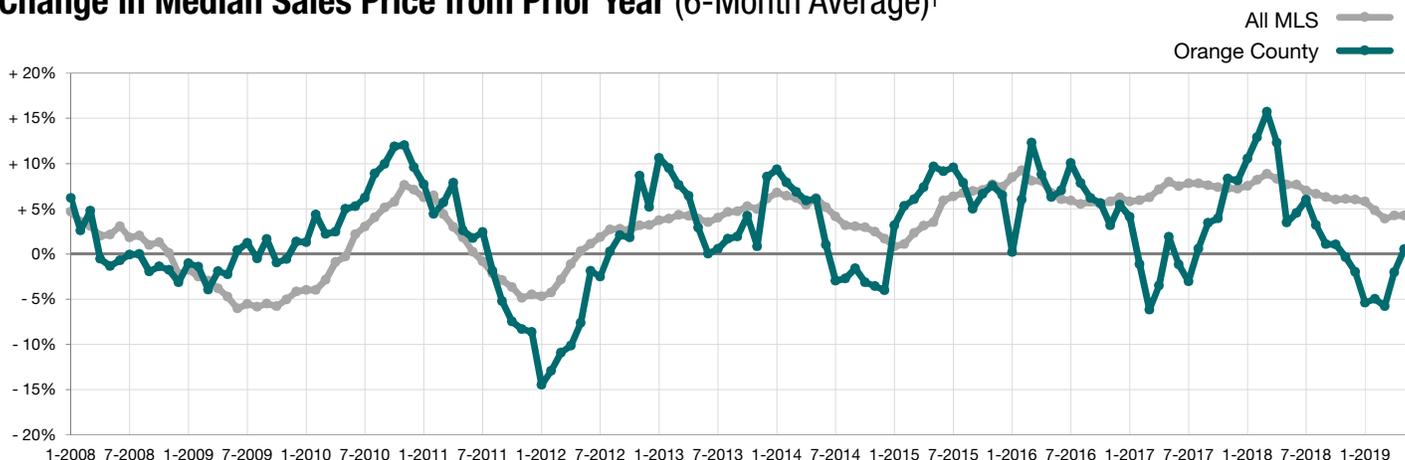


Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

Chapel Hill / Carrboro

- 19.9%

Change in
New Listings

- 10.8%

Change in
Closed Sales

- 3.9%

Change in
Median Sales Price

	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	251	201	- 19.9%	1,565	1,367	- 12.7%
Closed Sales	251	224	- 10.8%	1,042	921	- 11.6%
Median Sales Price*	\$410,979	\$395,000	- 3.9%	\$391,250	\$388,500	- 0.7%
Average Sales Price*	\$457,602	\$478,497	+ 4.6%	\$422,293	\$440,647	+ 4.3%
Total Dollar Volume (in millions)*	\$114.9	\$106.7	- 7.1%	\$440.0	\$405.4	- 7.9%
Percent of Original List Price Received*	98.5%	98.3%	- 0.2%	98.4%	97.8%	- 0.6%
Percent of List Price Received*	99.5%	99.2%	- 0.3%	99.3%	99.0%	- 0.3%
Days on Market Until Sale**	38	34	- 10.5%	40	39	- 2.5%
Inventory of Homes for Sale	579	488	- 15.7%	--	--	--
Months Supply of Inventory	3.7	3.3	- 10.8%	--	--	--

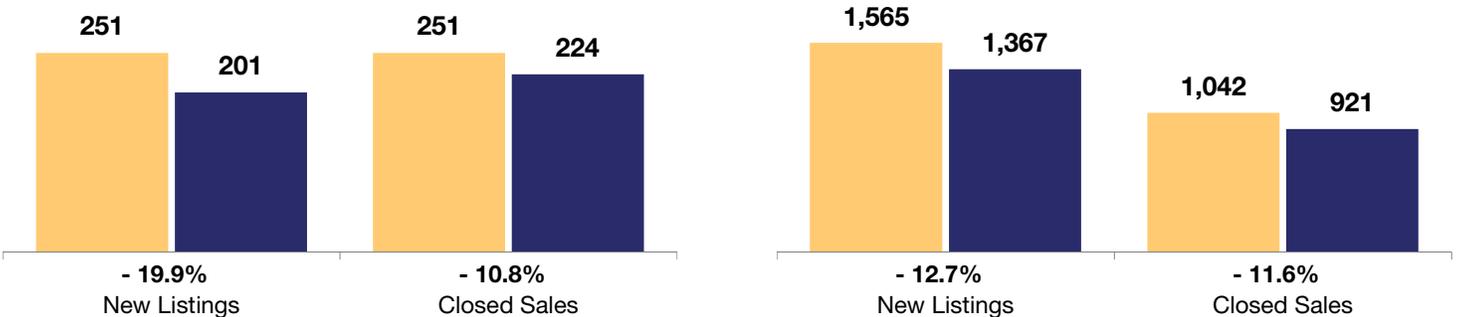
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June

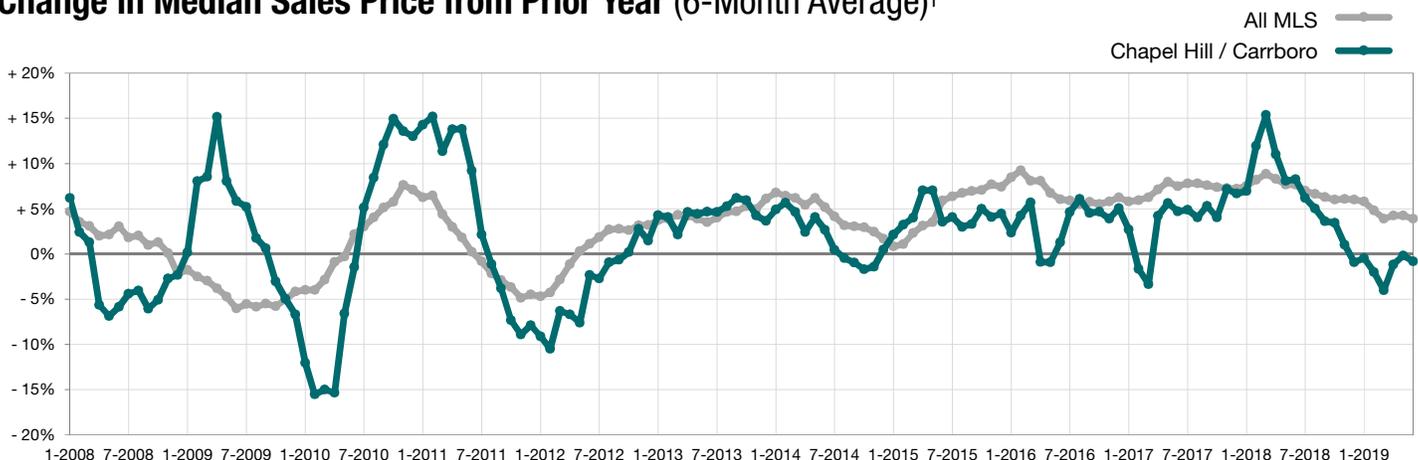
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period