

Chatham County

+ 53.3%

Change in
New Listings

- 9.6%

Change in
Closed Sales

- 10.6%

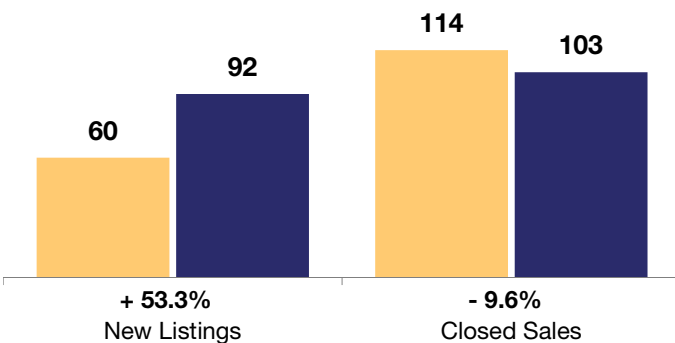
Change in
Median Sales Price

	December			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	60	92	+ 53.3%	1,726	1,739	+ 0.8%
Closed Sales	114	103	- 9.6%	1,297	1,315	+ 1.4%
Median Sales Price*	\$430,500	\$385,000	- 10.6%	\$388,260	\$399,000	+ 2.8%
Average Sales Price*	\$433,287	\$430,735	- 0.6%	\$410,354	\$432,262	+ 5.3%
Total Dollar Volume (in millions)*	\$49.4	\$44.4	- 10.2%	\$531.8	\$568.0	+ 6.8%
Percent of Original List Price Received*	97.9%	96.4%	- 1.5%	97.5%	97.5%	0.0%
Percent of List Price Received*	98.9%	97.7%	- 1.2%	98.5%	98.6%	+ 0.1%
Days on Market Until Sale**	52	52	0.0%	56	49	- 12.5%
Inventory of Homes for Sale	411	401	- 2.4%	--	--	--
Months Supply of Inventory	3.9	3.6	- 7.7%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

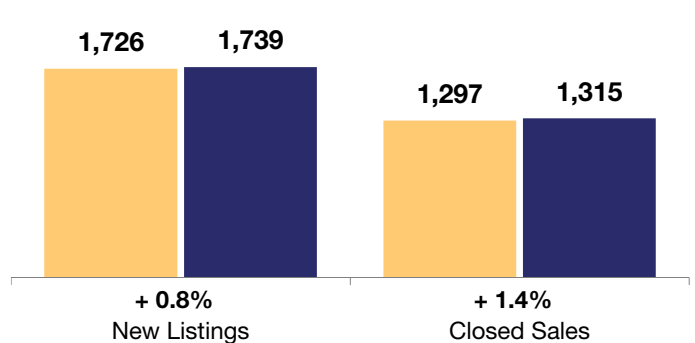
December

2018 2019

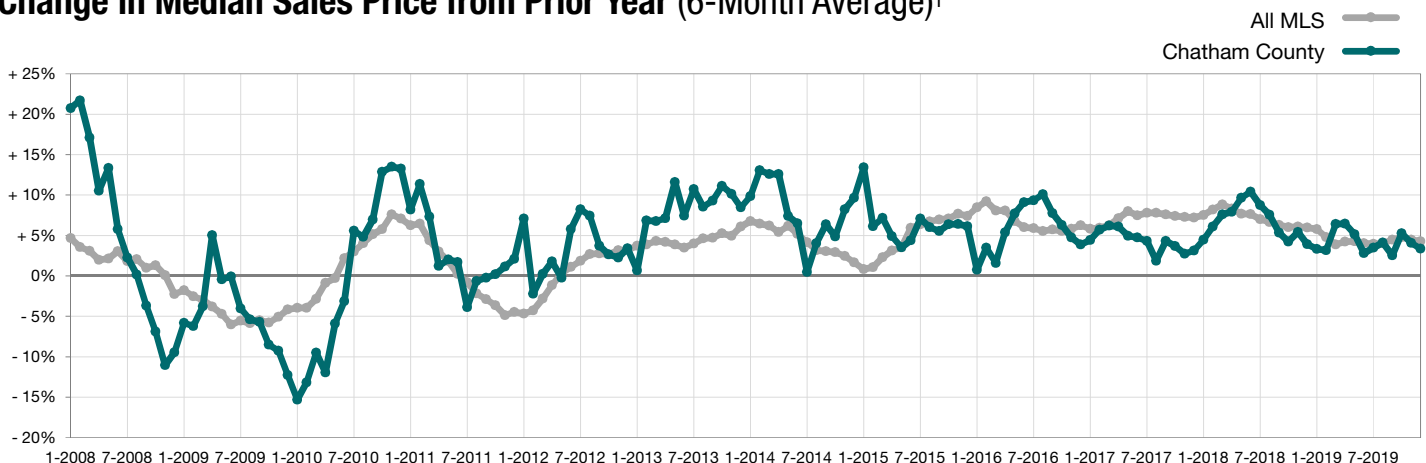


Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period