

Chatham County

- 12.8%

Change in
New Listings

- 8.2%

Change in
Closed Sales

- 11.6%

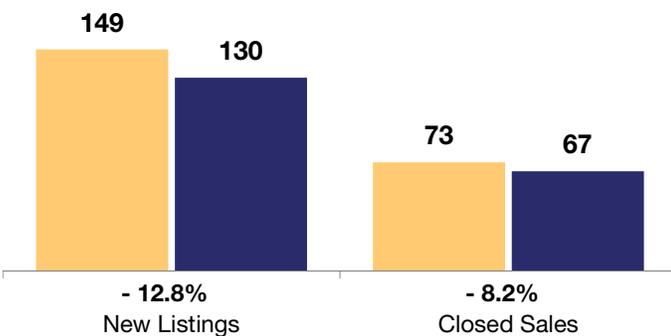
Change in
Median Sales Price

	February			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	149	130	- 12.8%	278	239	- 14.0%
Closed Sales	73	67	- 8.2%	143	151	+ 5.6%
Median Sales Price*	\$427,801	\$378,000	- 11.6%	\$411,375	\$389,900	- 5.2%
Average Sales Price*	\$464,418	\$436,017	- 6.1%	\$438,186	\$465,343	+ 6.2%
Total Dollar Volume (in millions)*	\$33.9	\$29.2	- 13.8%	\$62.7	\$70.3	+ 12.1%
Percent of Original List Price Received*	97.2%	96.3%	- 0.9%	97.6%	96.2%	- 1.4%
Percent of List Price Received*	98.3%	98.1%	- 0.2%	98.2%	97.8%	- 0.4%
Days on Market Until Sale**	53	50	- 5.7%	54	68	+ 25.9%
Inventory of Homes for Sale	0	431	--	--	--	--
Months Supply of Inventory	0.0	4.0	--	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

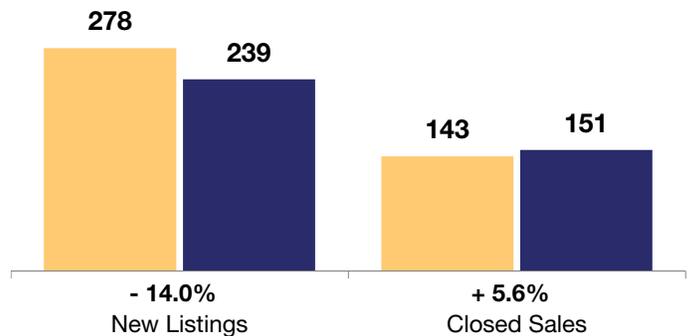
February

2019 2020

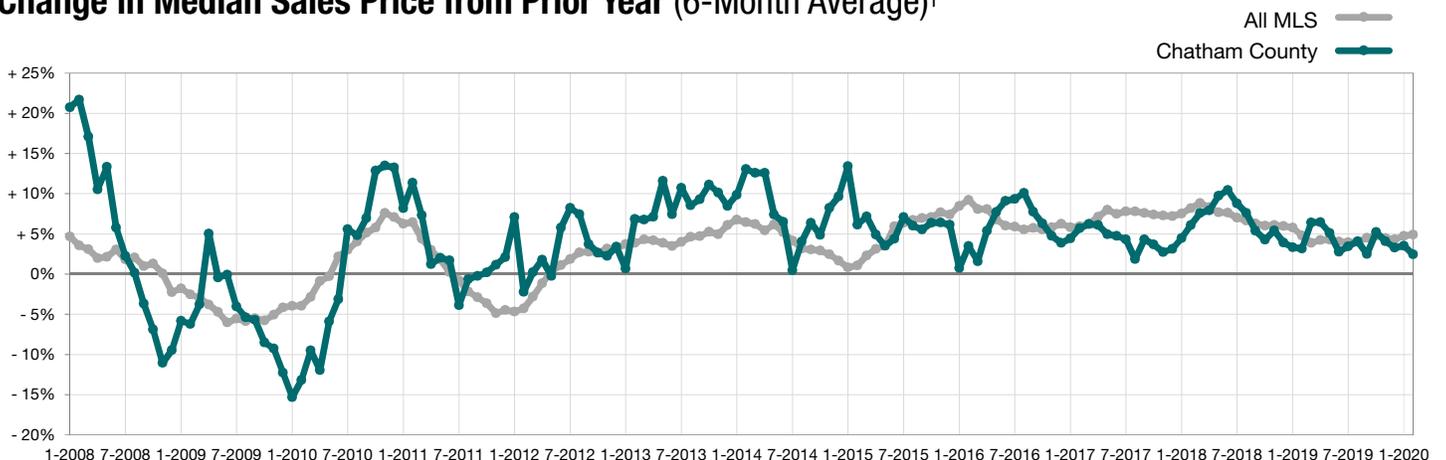


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period