

Chatham County

- 32.7%

Change in
New Listings

- 9.6%

Change in
Closed Sales

+ 1.0%

Change in
Median Sales Price

	April			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	162	109	- 32.7%	629	523	- 16.9%
Closed Sales	125	113	- 9.6%	374	407	+ 8.8%
Median Sales Price*	\$391,000	\$394,900	+ 1.0%	\$415,000	\$409,021	- 1.4%
Average Sales Price*	\$418,543	\$462,561	+ 10.5%	\$436,567	\$467,194	+ 7.0%
Total Dollar Volume (in millions)*	\$52.3	\$52.3	- 0.1%	\$163.3	\$190.1	+ 16.5%
Percent of Original List Price Received*	97.2%	97.3%	+ 0.1%	97.8%	96.9%	- 0.9%
Percent of List Price Received*	98.9%	98.6%	- 0.3%	98.6%	98.2%	- 0.4%
Days on Market Until Sale**	53	43	- 18.9%	55	58	+ 5.5%
Inventory of Homes for Sale	457	332	- 27.4%	--	--	--
Months Supply of Inventory	4.2	3.0	- 28.6%	--	--	--

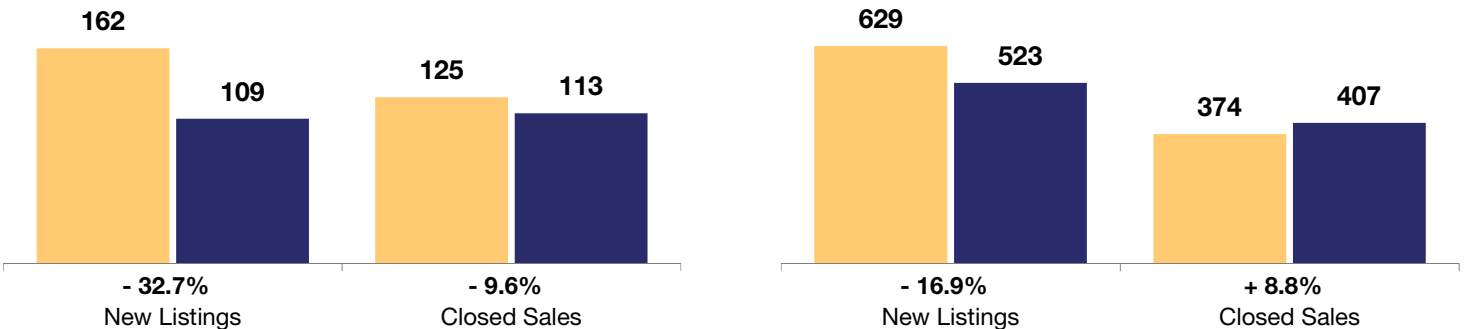
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

April

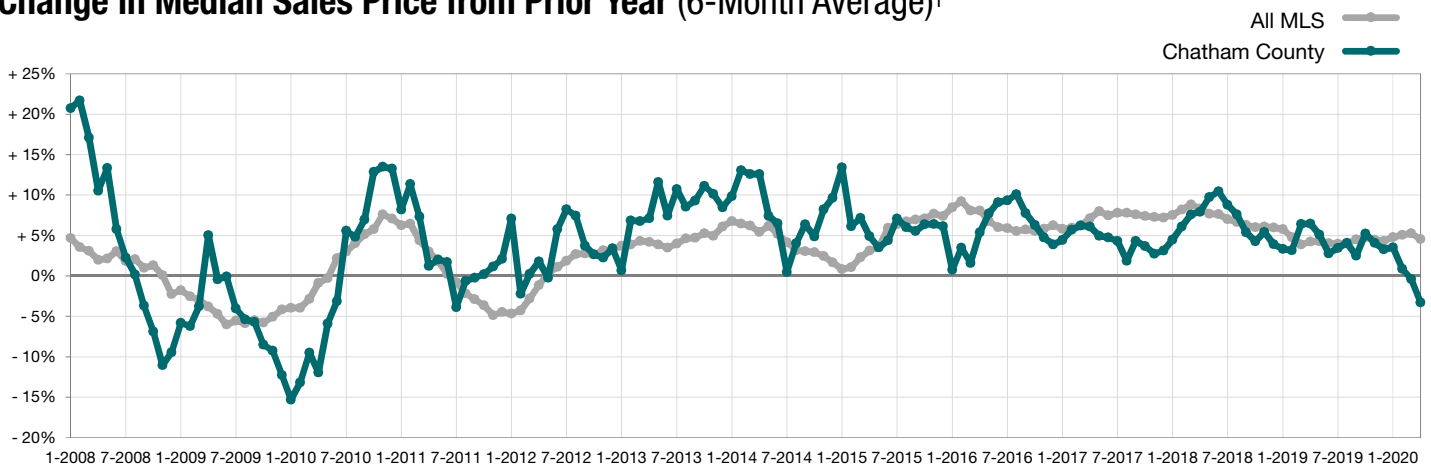
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period