

Orange County

- 45.9%

Change in
New Listings

- 1.9%

Change in
Closed Sales

- 6.8%

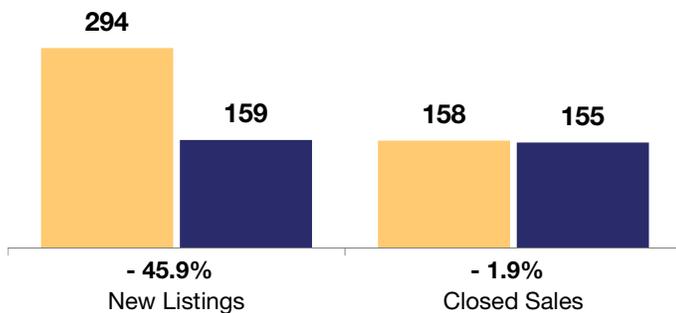
Change in
Median Sales Price

| | April | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| New Listings | 294 | 159 | - 45.9% | 900 | 725 | - 19.4% |
| Closed Sales | 158 | 155 | - 1.9% | 510 | 489 | - 4.1% |
| Median Sales Price* | \$352,000 | \$328,125 | - 6.8% | \$308,645 | \$315,000 | + 2.1% |
| Average Sales Price* | \$395,212 | \$391,106 | - 1.0% | \$372,294 | \$378,137 | + 1.6% |
| Total Dollar Volume (in millions)* | \$62.4 | \$60.2 | - 3.5% | \$189.9 | \$184.5 | - 2.8% |
| Percent of Original List Price Received* | 98.1% | 99.8% | + 1.7% | 97.2% | 98.3% | + 1.1% |
| Percent of List Price Received* | 99.0% | 99.9% | + 0.9% | 98.6% | 99.3% | + 0.7% |
| Days on Market Until Sale** | 33 | 35 | + 6.1% | 43 | 44 | + 2.3% |
| Inventory of Homes for Sale | 431 | 336 | - 22.0% | -- | -- | -- |
| Months Supply of Inventory | 2.8 | 2.2 | - 21.4% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

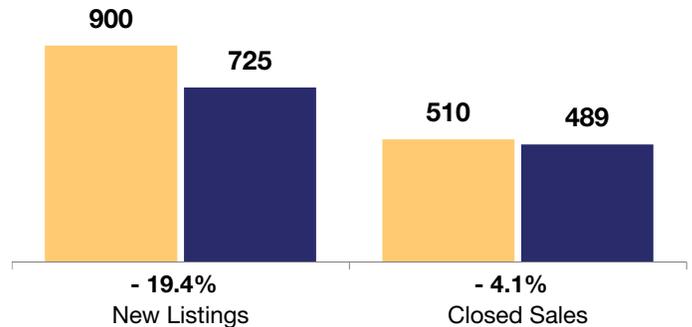
April

2019 2020

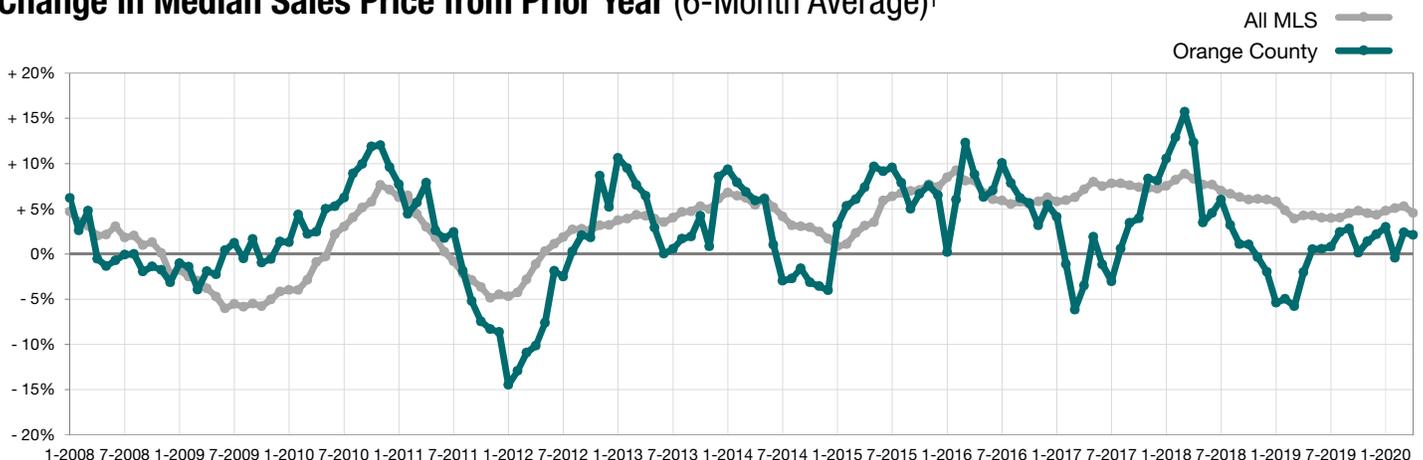


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

Chapel Hill / Carrboro

- 48.4%

Change in
New Listings

- 4.3%

Change in
Closed Sales

+ 0.7%

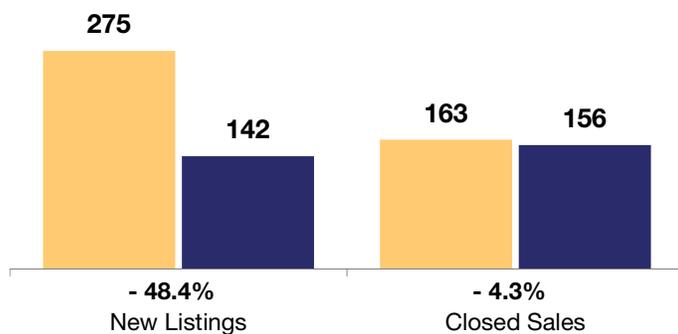
Change in
Median Sales Price

| | April | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| New Listings | 275 | 142 | - 48.4% | 928 | 711 | - 23.4% |
| Closed Sales | 163 | 156 | - 4.3% | 484 | 477 | - 1.4% |
| Median Sales Price* | \$392,000 | \$394,900 | + 0.7% | \$379,350 | \$395,000 | + 4.1% |
| Average Sales Price* | \$435,112 | \$439,326 | + 1.0% | \$424,848 | \$446,137 | + 5.0% |
| Total Dollar Volume (in millions)* | \$70.9 | \$68.1 | - 4.0% | \$205.6 | \$212.4 | + 3.3% |
| Percent of Original List Price Received* | 97.9% | 99.1% | + 1.2% | 97.4% | 97.4% | 0.0% |
| Percent of List Price Received* | 99.3% | 99.8% | + 0.5% | 98.8% | 98.8% | 0.0% |
| Days on Market Until Sale** | 39 | 38 | - 2.6% | 47 | 53 | + 12.8% |
| Inventory of Homes for Sale | 485 | 359 | - 26.0% | -- | -- | -- |
| Months Supply of Inventory | 3.2 | 2.6 | - 18.8% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

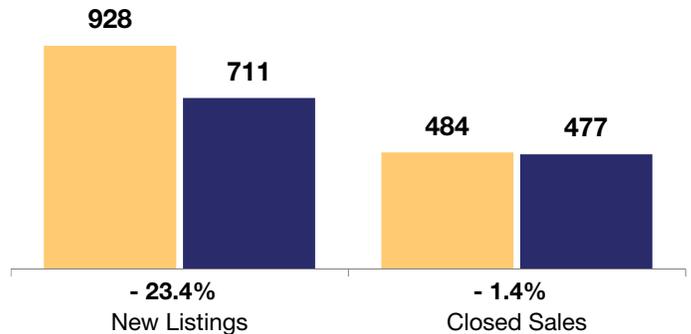
April

2019 2020

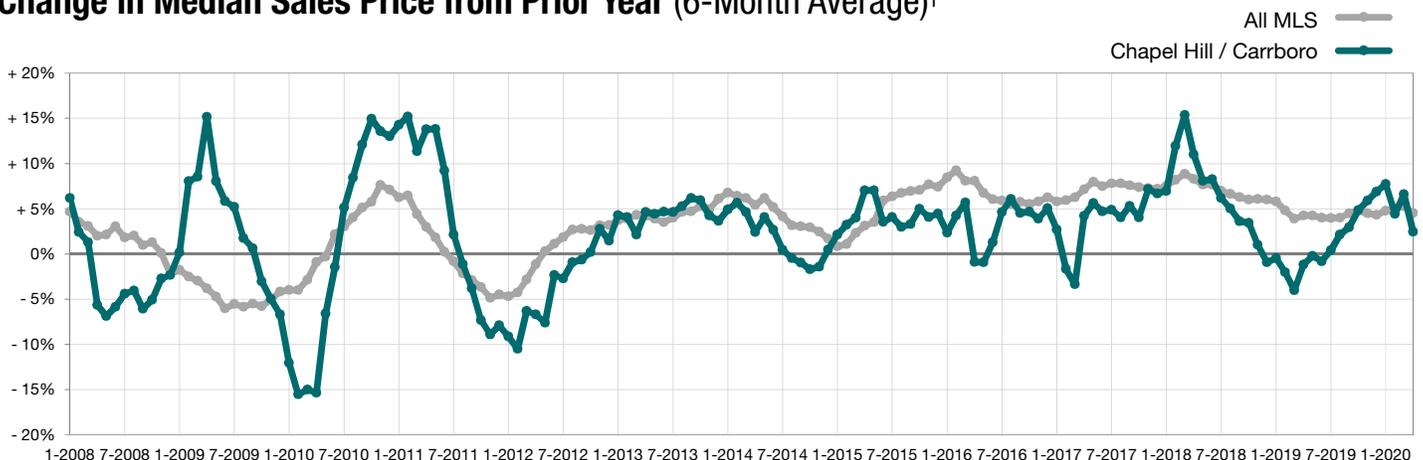


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period