

Chatham County

- 10.5%

Change in
New Listings

- 12.2%

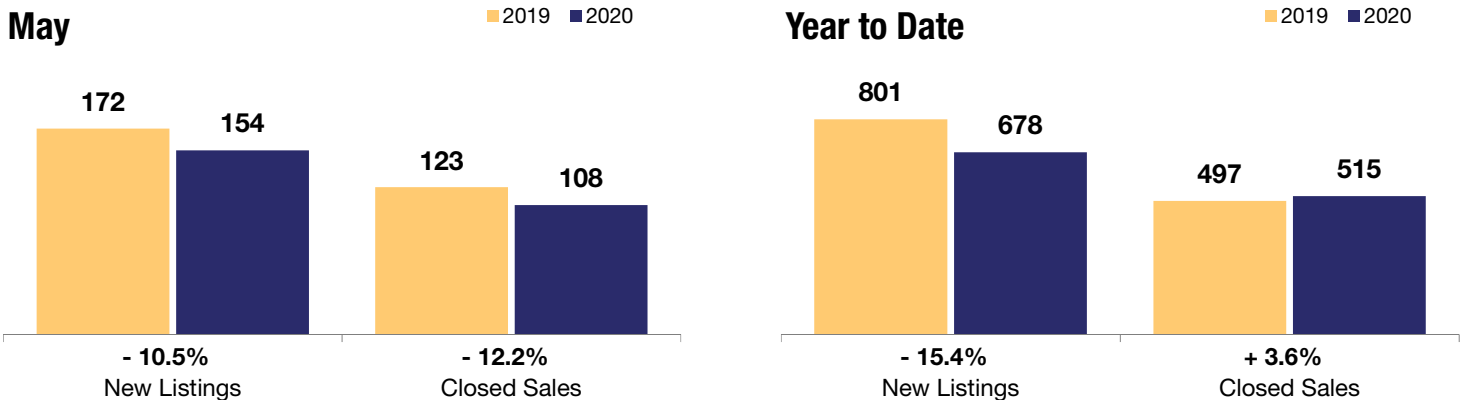
Change in
Closed Sales

+ 21.0%

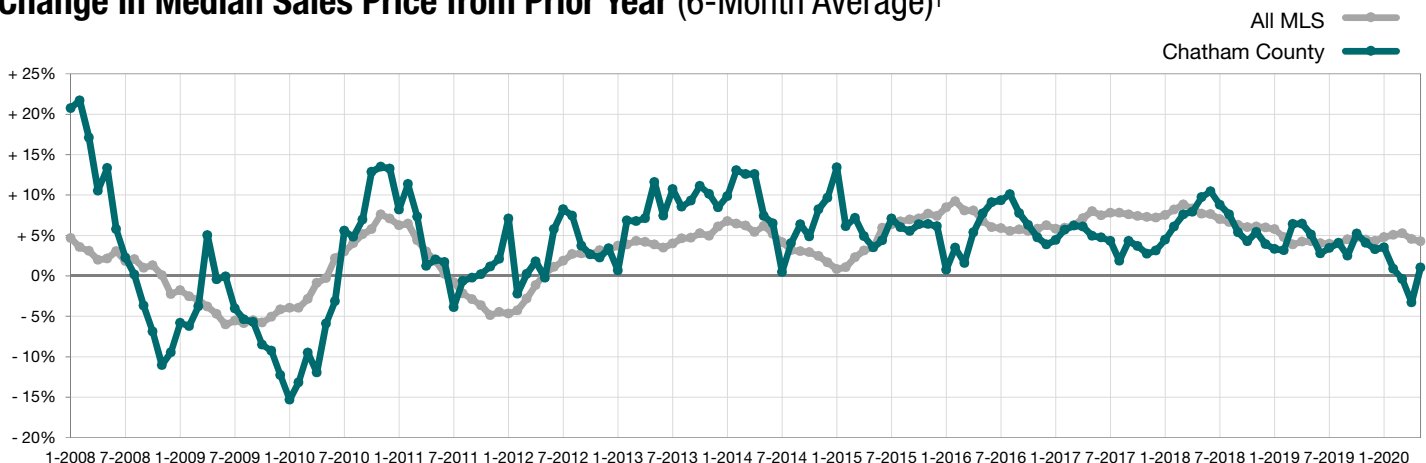
Change in
Median Sales Price

	May			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	172	154	- 10.5%	801	678	- 15.4%
Closed Sales	123	108	- 12.2%	497	515	+ 3.6%
Median Sales Price*	\$395,000	\$478,005	+ 21.0%	\$411,375	\$419,000	+ 1.9%
Average Sales Price*	\$417,720	\$498,291	+ 19.3%	\$431,902	\$473,716	+ 9.7%
Total Dollar Volume (in millions)*	\$51.4	\$53.8	+ 4.7%	\$214.7	\$244.0	+ 13.7%
Percent of Original List Price Received*	97.4%	96.8%	- 0.6%	97.7%	96.9%	- 0.8%
Percent of List Price Received*	98.2%	98.5%	+ 0.3%	98.5%	98.3%	- 0.2%
Days on Market Until Sale**	49	61	+ 24.5%	54	58	+ 7.4%
Inventory of Homes for Sale	495	341	- 31.1%	--	--	--
Months Supply of Inventory	4.7	3.0	- 36.2%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period