

## Chatham County

**+ 32.0%**

Change in  
New Listings

**+ 14.6%**

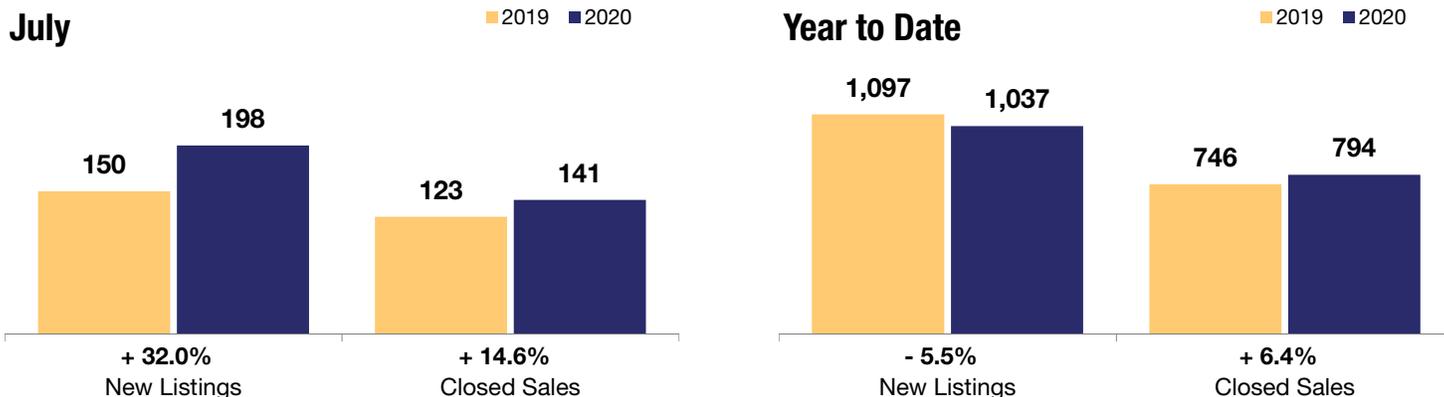
Change in  
Closed Sales

**+ 16.1%**

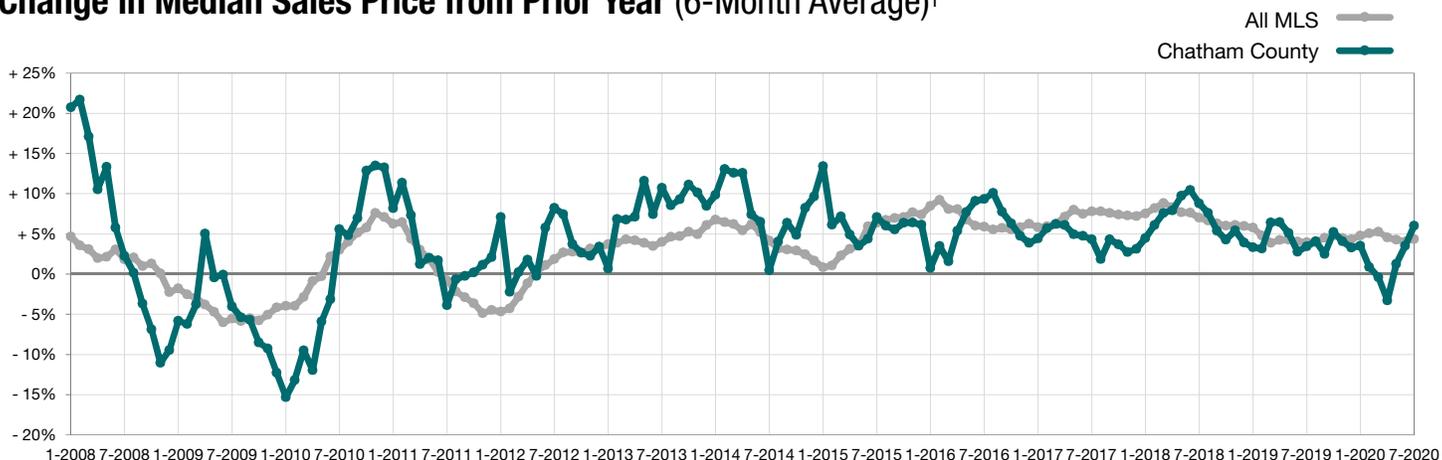
Change in  
Median Sales Price

	July			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	150	198	+ 32.0%	1,097	1,037	- 5.5%
Closed Sales	123	141	+ 14.6%	746	794	+ 6.4%
Median Sales Price*	\$391,799	\$455,000	+ 16.1%	\$404,000	\$426,000	+ 5.4%
Average Sales Price*	\$415,851	\$466,352	+ 12.1%	\$439,056	\$467,976	+ 6.6%
Total Dollar Volume (in millions)*	\$51.1	\$65.8	+ 28.6%	\$327.5	\$371.6	+ 13.4%
Percent of Original List Price Received*	98.0%	97.9%	- 0.1%	97.9%	97.2%	- 0.7%
Percent of List Price Received*	98.9%	98.7%	- 0.2%	98.7%	98.4%	- 0.3%
Days on Market Until Sale**	35	49	+ 40.0%	49	54	+ 10.2%
Inventory of Homes for Sale	505	322	- 36.2%	--	--	--
Months Supply of Inventory	4.9	2.7	- 44.9%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period