

Chatham County

- 10.3%

Change in
New Listings

+ 11.1%

Change in
Closed Sales

+ 15.3%

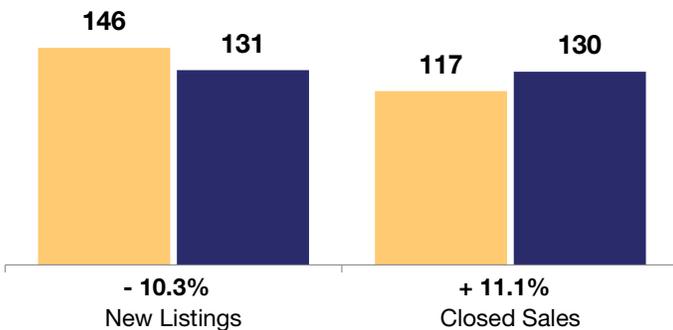
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	146	131	- 10.3%	1,243	1,170	- 5.9%
Closed Sales	117	130	+ 11.1%	863	924	+ 7.1%
Median Sales Price*	\$398,000	\$459,062	+ 15.3%	\$401,750	\$429,950	+ 7.0%
Average Sales Price*	\$407,626	\$480,032	+ 17.8%	\$434,827	\$469,672	+ 8.0%
Total Dollar Volume (in millions)*	\$47.3	\$62.4	+ 32.0%	\$374.8	\$434.0	+ 15.8%
Percent of Original List Price Received*	97.1%	98.2%	+ 1.1%	97.8%	97.4%	- 0.4%
Percent of List Price Received*	98.6%	99.0%	+ 0.4%	98.7%	98.5%	- 0.2%
Days on Market Until Sale**	49	50	+ 2.0%	49	54	+ 10.2%
Inventory of Homes for Sale	480	276	- 42.5%	--	--	--
Months Supply of Inventory	4.5	2.2	- 51.1%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

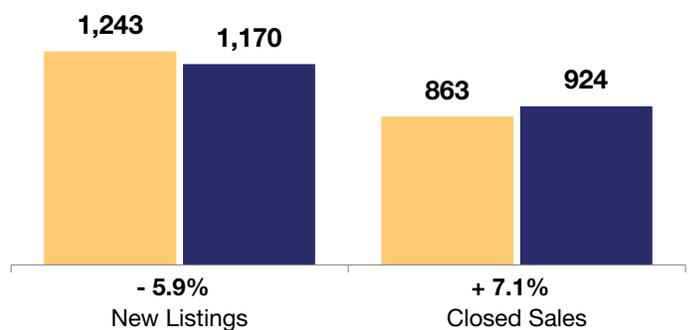
August

2019 2020

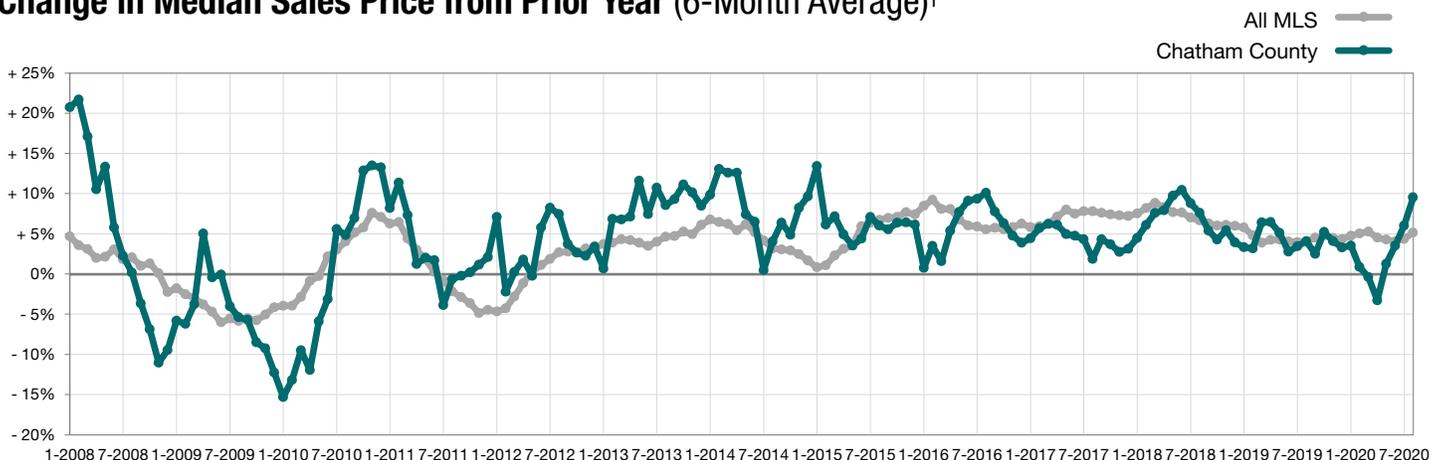


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period