

## Orange County

**+ 3.1%**

Change in  
New Listings

**+ 43.2%**

Change in  
Closed Sales

**+ 19.3%**

Change in  
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	163	168	+ 3.1%	1,925	1,646	- 14.5%
Closed Sales	132	189	+ 43.2%	1,488	1,398	- 6.0%
Median Sales Price*	\$285,000	\$340,000	+ 19.3%	\$317,000	\$325,000	+ 2.5%
Average Sales Price*	\$358,058	\$442,958	+ 23.7%	\$386,846	\$402,949	+ 4.2%
Total Dollar Volume (in millions)*	\$47.3	\$83.7	+ 77.1%	\$575.2	\$562.5	- 2.2%
Percent of Original List Price Received*	97.0%	98.2%	+ 1.2%	97.5%	98.4%	+ 0.9%
Percent of List Price Received*	98.2%	99.5%	+ 1.3%	98.8%	99.3%	+ 0.5%
Days on Market Until Sale**	37	35	- 5.4%	36	37	+ 2.8%
Inventory of Homes for Sale	446	227	- 49.1%	--	--	--
Months Supply of Inventory	2.8	1.5	- 46.4%	--	--	--

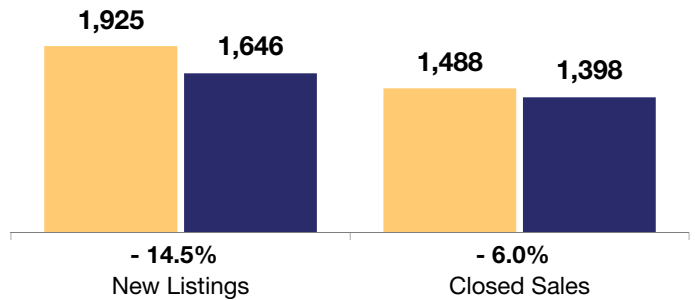
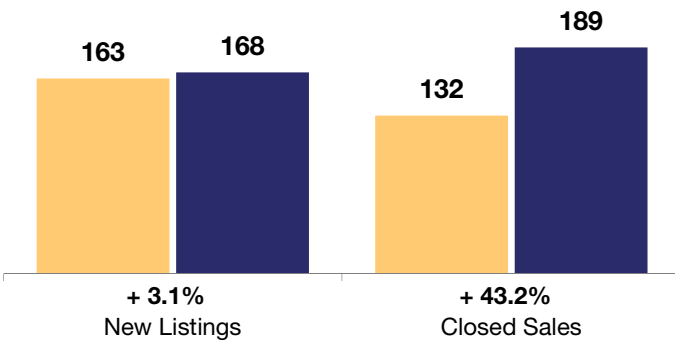
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### September

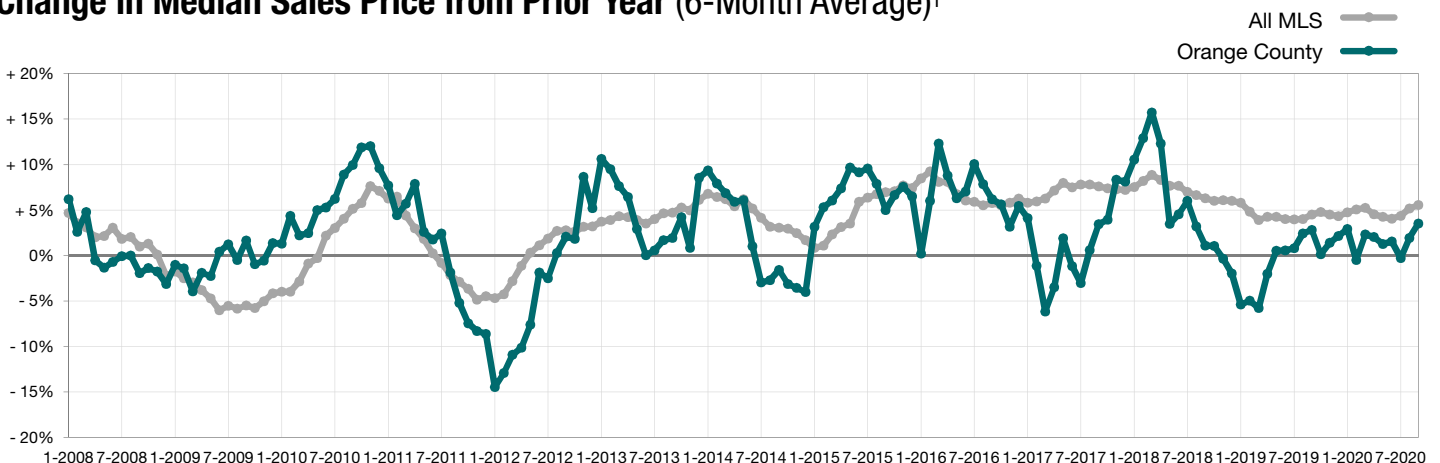
2019 2020

### Year to Date

2019 2020



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

## Chapel Hill / Carrboro

**+ 8.2%**

Change in  
New Listings

**+ 48.1%**

Change in  
Closed Sales

**+ 5.8%**

Change in  
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	147	159	+ 8.2%	1,863	1,692	- 9.2%
Closed Sales	129	191	+ 48.1%	1,421	1,348	- 5.1%
Median Sales Price*	\$395,000	<b>\$418,077</b>	+ 5.8%	\$392,025	<b>\$415,000</b>	+ 5.9%
Average Sales Price*	\$399,521	<b>\$468,047</b>	+ 17.2%	\$438,377	<b>\$458,387</b>	+ 4.6%
Total Dollar Volume (in millions)*	\$51.5	<b>\$89.4</b>	+ 73.5%	\$622.5	<b>\$617.4</b>	- 0.8%
Percent of Original List Price Received*	97.7%	<b>98.3%</b>	+ 0.6%	97.8%	<b>98.0%</b>	+ 0.2%
Percent of List Price Received*	98.6%	<b>99.3%</b>	+ 0.7%	98.9%	<b>99.1%</b>	+ 0.2%
Days on Market Until Sale**	44	<b>33</b>	- 25.0%	40	<b>39</b>	- 2.5%
Inventory of Homes for Sale	482	<b>285</b>	- 40.9%	--	--	--
Months Supply of Inventory	3.2	<b>1.9</b>	- 40.6%	--	--	--

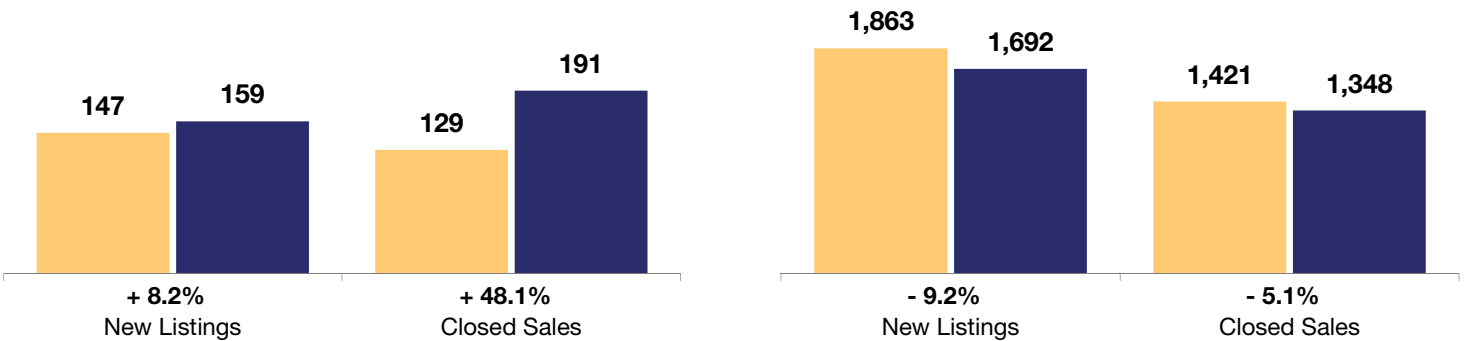
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### September

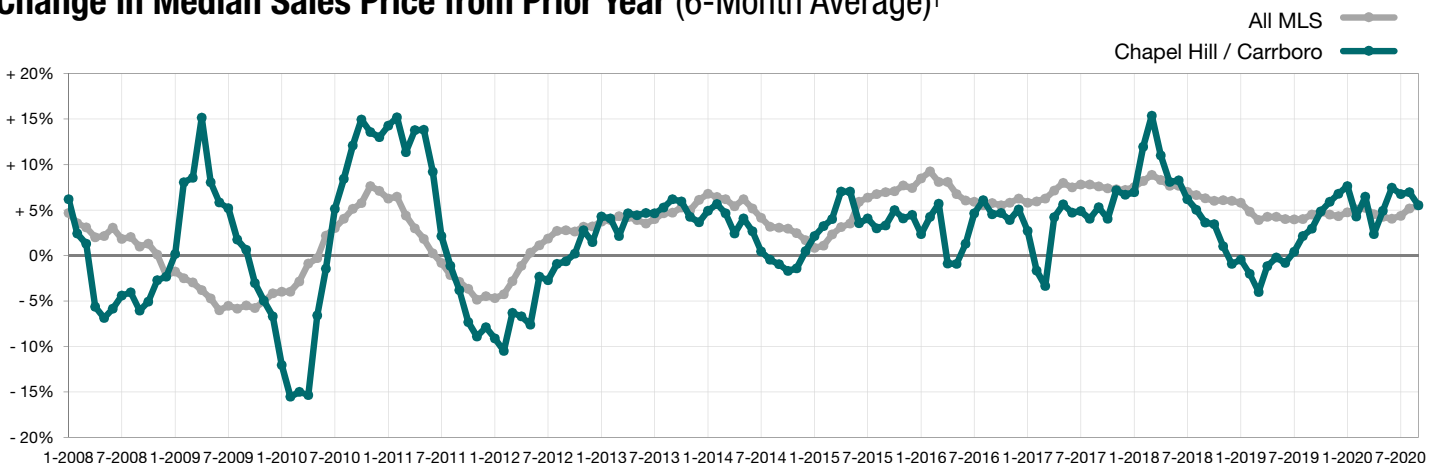
2019 2020

### Year to Date

2019 2020



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period