

Chatham County

+ 14.1%

Change in
New Listings

+ 12.9%

Change in
Closed Sales

+ 13.5%

Change in
Median Sales Price

	October			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	135	154	+ 14.1%	1,525	1,452	- 4.8%
Closed Sales	124	140	+ 12.9%	1,103	1,202	+ 9.0%
Median Sales Price*	\$409,786	\$465,250	+ 13.5%	\$400,000	\$435,000	+ 8.7%
Average Sales Price*	\$429,188	\$498,027	+ 16.0%	\$430,583	\$471,314	+ 9.5%
Total Dollar Volume (in millions)*	\$53.2	\$69.7	+ 31.0%	\$474.5	\$566.0	+ 19.3%
Percent of Original List Price Received*	96.8%	97.7%	+ 0.9%	97.6%	97.6%	0.0%
Percent of List Price Received*	98.5%	99.1%	+ 0.6%	98.6%	98.7%	+ 0.1%
Days on Market Until Sale**	53	61	+ 15.1%	49	52	+ 6.1%
Inventory of Homes for Sale	467	253	- 45.8%	--	--	--
Months Supply of Inventory	4.3	2.0	- 53.5%	--	--	--

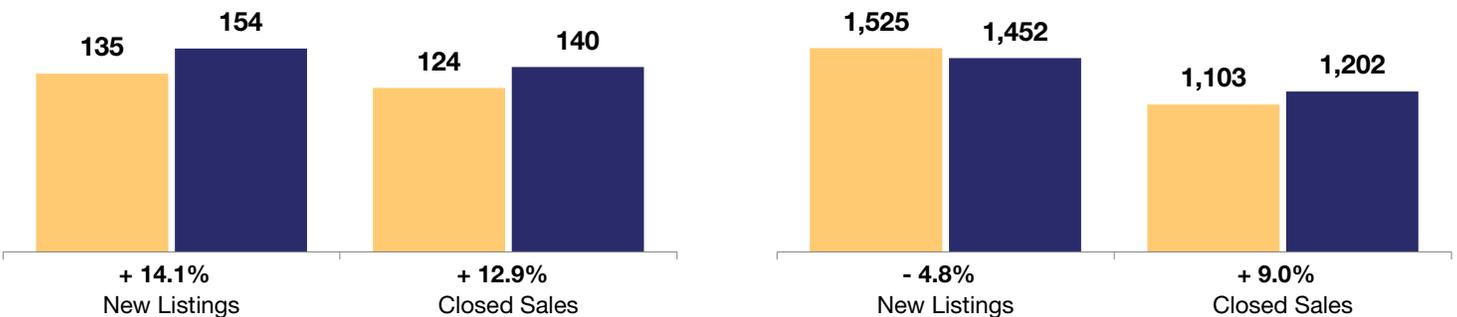
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

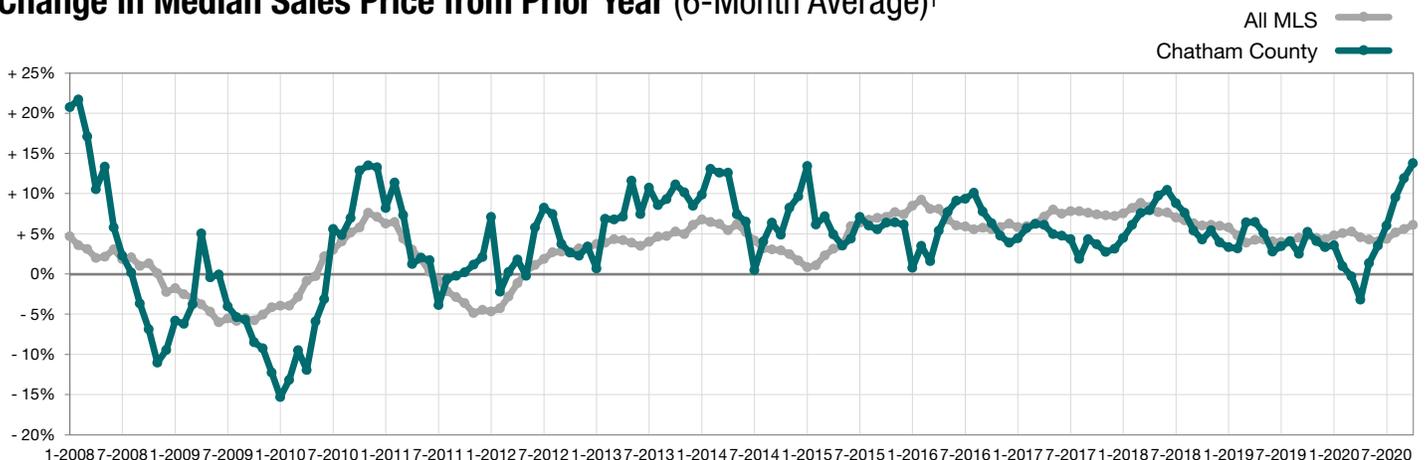
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period