A RESEARCH TOOL PROVIDED BY TRIANGLE MLS

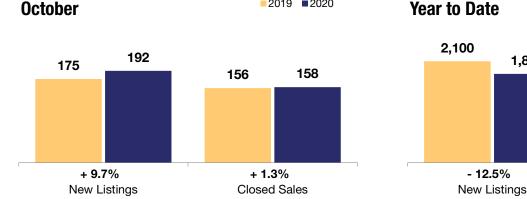


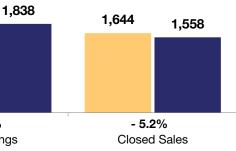
	+ 9.7%	+ 1.3%	+ 6.9%
Orange County	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	Median Sales Price

		October			Year to Date		
	2019	2020	+/-	2019	2020	+/-	
New Listings	175	192	+ 9.7%	2,100	1,838	- 12.5%	
Closed Sales	156	158	+ 1.3%	1,644	1,558	- 5.2%	
Median Sales Price*	\$300,000	\$320,846	+ 6.9%	\$315,775	\$325,000	+ 2.9%	
Average Sales Price*	\$365,249	\$445,539	+ 22.0%	\$384,795	\$407,070	+ 5.8%	
Total Dollar Volume (in millions)*	\$57.0	\$70.4	+ 23.5%	\$632.2	\$633.4	+ 0.2%	
Percent of Original List Price Received*	97.4%	100.3%	+ 3.0%	97.5%	98.6%	+ 1.1%	
Percent of List Price Received*	98.7%	100.9%	+ 2.2%	98.8%	<b>99.5</b> %	+ 0.7%	
Days on Market Until Sale**	33	28	- 15.2%	36	36	0.0%	
Inventory of Homes for Sale	443	236	- 46.7%				
Months Supply of Inventory	2.8	1.5	- 46.4%				

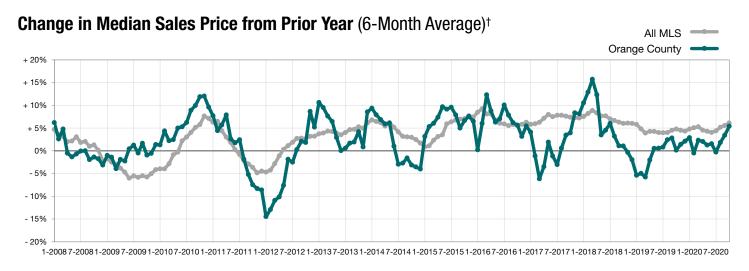
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

2019 2020





2019 2020



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

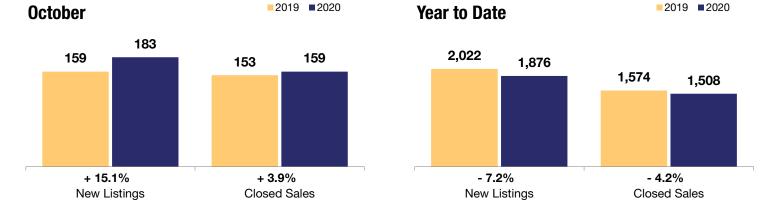
A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



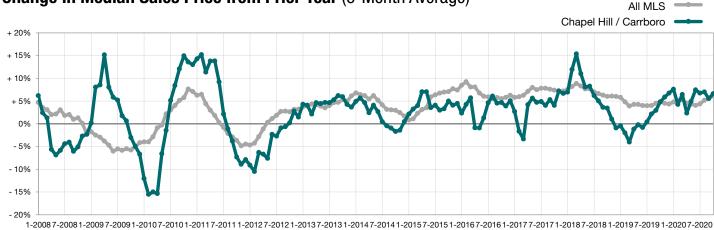
Chapel Hill / Carrboro	+ 15.1%	+ 3.9%	+ 7.6%	
	Change in <b>New Listings</b>	Change in Closed Sales	Change in <b>Median Sales Price</b>	
Uaribulu				

		October			Year to Date		
	2019	2020	+/-	2019	2020	+/-	
New Listings	159	183	+ 15.1%	2,022	1,876	- 7.2%	
Closed Sales	153	159	+ 3.9%	1,574	1,508	- 4.2%	
Median Sales Price*	\$414,572	\$446,000	+ 7.6%	\$395,000	\$418,000	+ 5.8%	
Average Sales Price*	\$447,929	\$487,273	+ 8.8%	\$439,306	\$461,431	+ 5.0%	
Total Dollar Volume (in millions)*	\$68.5	\$77.5	+ 13.0%	\$691.0	\$695.4	+ 0.6%	
Percent of Original List Price Received*	97.4%	98.8%	+ 1.4%	97.7%	98.1%	+ 0.4%	
Percent of List Price Received*	98.8%	99.9%	+ 1.1%	98.9%	<b>99.2</b> %	+ 0.3%	
Days on Market Until Sale**	38	42	+ 10.5%	40	40	0.0%	
Inventory of Homes for Sale	474	282	- 40.5%				
Months Supply of Inventory	3.1	1.9	- 38.7%				

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.







† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period