

Chatham County

- 25.8%

+ 18.3%

+ 16.0%

Change in
New Listings

Change in
Closed Sales

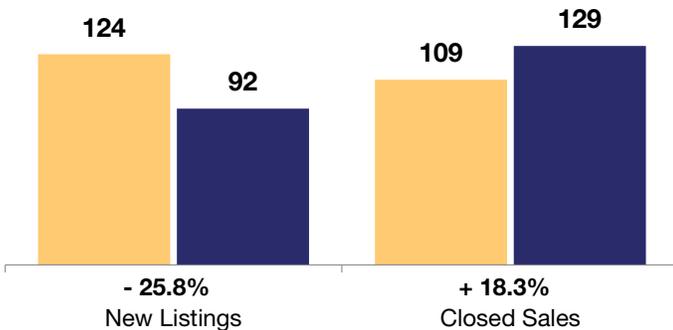
Change in
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	124	92	- 25.8%	1,649	1,544	- 6.4%
Closed Sales	109	129	+ 18.3%	1,212	1,331	+ 9.8%
Median Sales Price*	\$388,000	\$450,000	+ 16.0%	\$400,000	\$435,000	+ 8.7%
Average Sales Price*	\$450,689	\$454,098	+ 0.8%	\$432,392	\$469,644	+ 8.6%
Total Dollar Volume (in millions)*	\$49.1	\$58.6	+ 19.2%	\$523.6	\$624.6	+ 19.3%
Percent of Original List Price Received*	97.6%	98.8%	+ 1.2%	97.6%	97.7%	+ 0.1%
Percent of List Price Received*	98.8%	99.4%	+ 0.6%	98.6%	98.7%	+ 0.1%
Days on Market Until Sale**	49	39	- 20.4%	49	50	+ 2.0%
Inventory of Homes for Sale	458	233	- 49.1%	--	--	--
Months Supply of Inventory	4.2	1.8	- 57.1%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

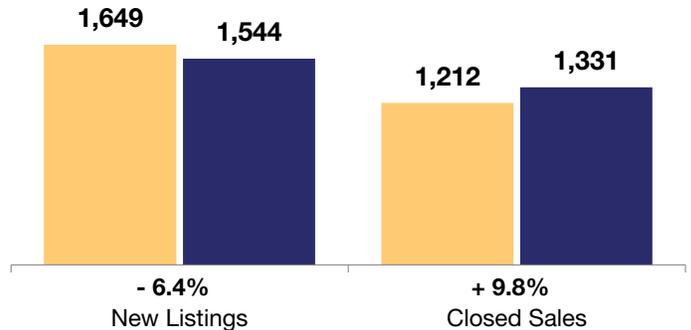
November

2019 2020

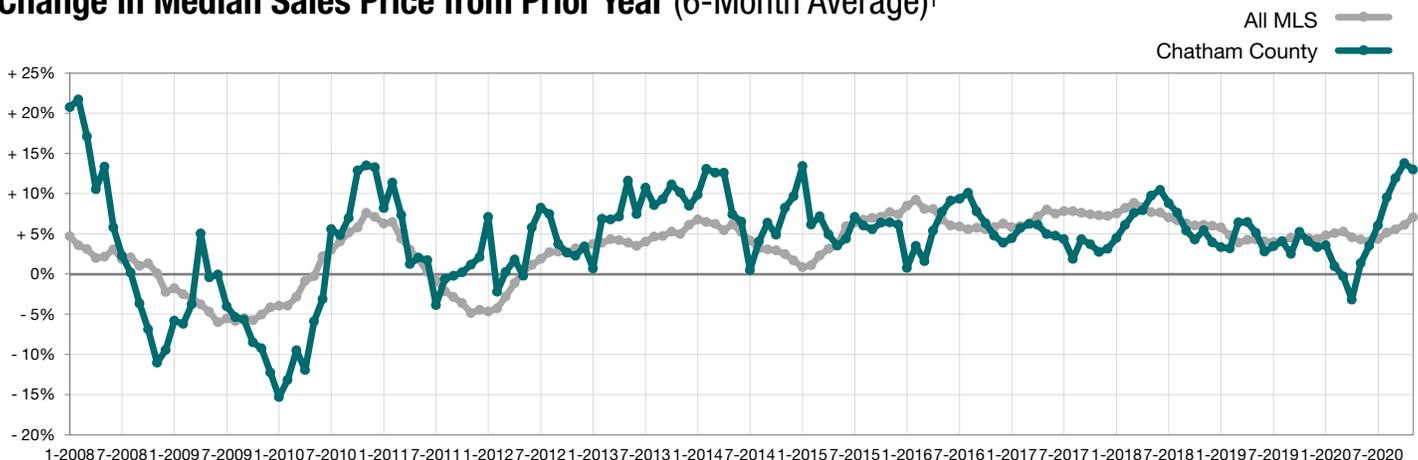


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period