

Chatham County

- 16.0%

Change in
New Listings

+ 15.2%

Change in
Closed Sales

+ 20.8%

Change in
Median Sales Price

	December			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	94	79	- 16.0%	1,743	1,624	- 6.8%
Closed Sales	105	121	+ 15.2%	1,317	1,452	+ 10.3%
Median Sales Price*	\$385,000	\$465,000	+ 20.8%	\$399,000	\$439,584	+ 10.2%
Average Sales Price*	\$440,075	\$491,390	+ 11.7%	\$433,005	\$471,457	+ 8.9%
Total Dollar Volume (in millions)*	\$46.2	\$59.5	+ 28.7%	\$569.8	\$684.1	+ 20.0%
Percent of Original List Price Received*	96.5%	98.4%	+ 2.0%	97.5%	97.8%	+ 0.3%
Percent of List Price Received*	97.7%	99.5%	+ 1.8%	98.6%	98.8%	+ 0.2%
Days on Market Until Sale**	52	58	+ 11.5%	49	51	+ 4.1%
Inventory of Homes for Sale	421	199	- 52.7%	--	--	--
Months Supply of Inventory	3.8	1.6	- 57.9%	--	--	--

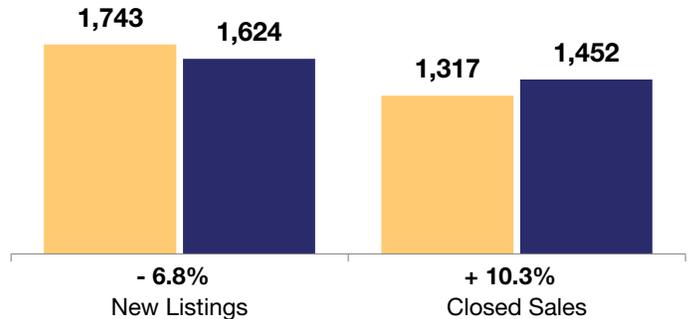
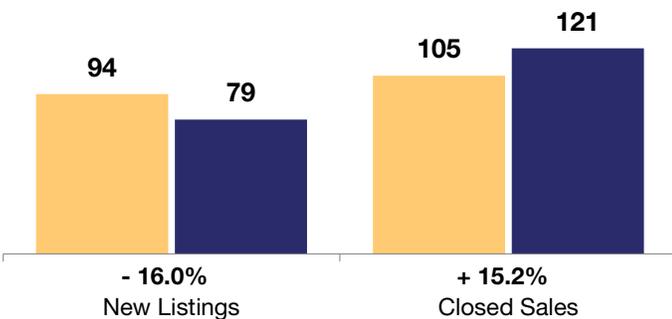
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

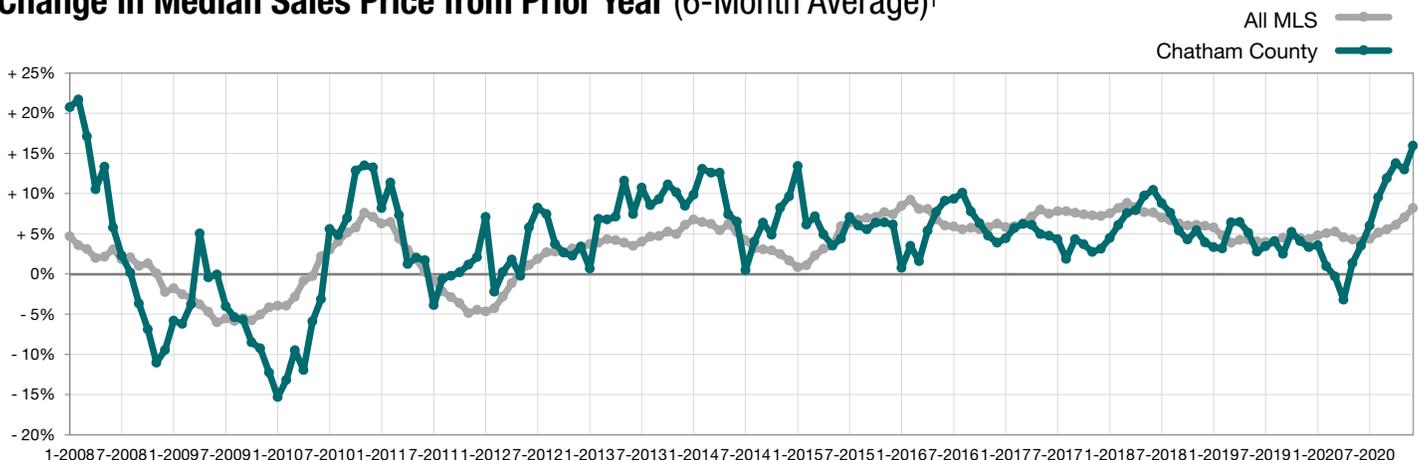
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period