

Orange County

+ 12.7%

Change in
New Listings

+ 13.1%

Change in
Closed Sales

+ 13.6%

Change in
Median Sales Price

December

Year to Date

	2019	2020	+ / -	2019	2020	+ / -
New Listings	79	89	+ 12.7%	2,292	2,041	- 11.0%
Closed Sales	145	164	+ 13.1%	1,916	1,874	- 2.2%
Median Sales Price*	\$290,000	\$329,550	+ 13.6%	\$315,000	\$328,000	+ 4.1%
Average Sales Price*	\$353,302	\$419,502	+ 18.7%	\$380,961	\$412,192	+ 8.2%
Total Dollar Volume (in millions)*	\$51.2	\$68.8	+ 34.3%	\$729.5	\$771.6	+ 5.8%
Percent of Original List Price Received*	97.0%	97.8%	+ 0.8%	97.5%	98.6%	+ 1.1%
Percent of List Price Received*	98.7%	99.4%	+ 0.7%	98.8%	99.5%	+ 0.7%
Days on Market Until Sale**	42	37	- 11.9%	37	36	- 2.7%
Inventory of Homes for Sale	320	136	- 57.5%	--	--	--
Months Supply of Inventory	2.0	0.9	- 55.0%	--	--	--

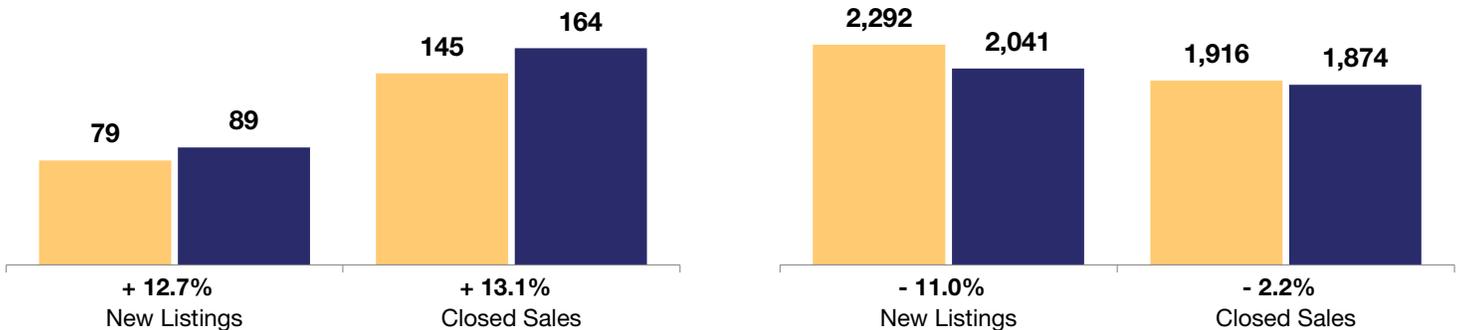
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

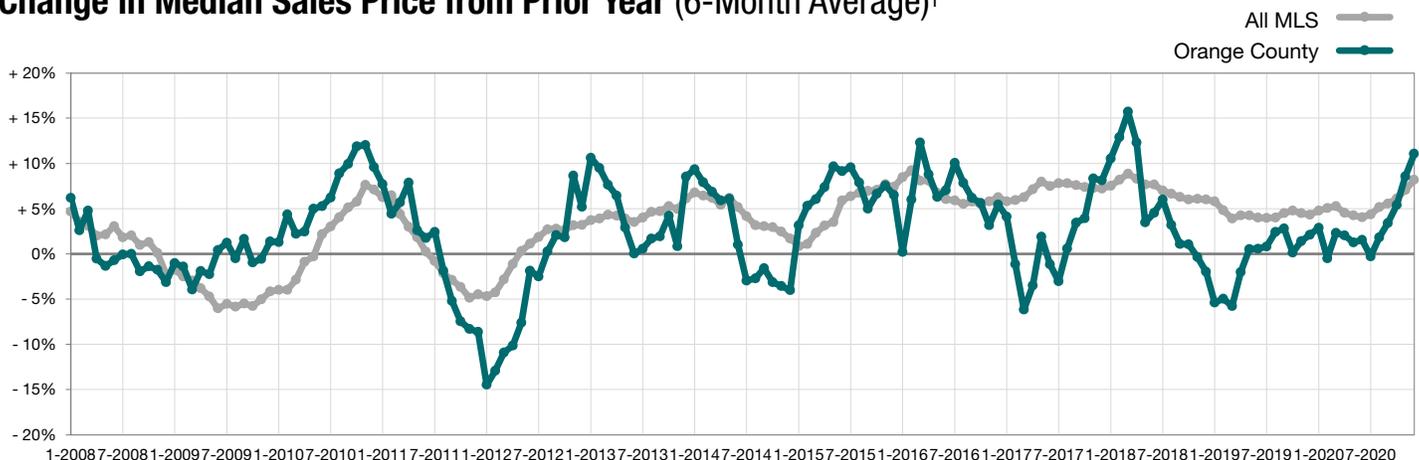
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

Chapel Hill / Carrboro

+ 34.8%

Change in
New Listings

+ 17.3%

Change in
Closed Sales

+ 15.0%

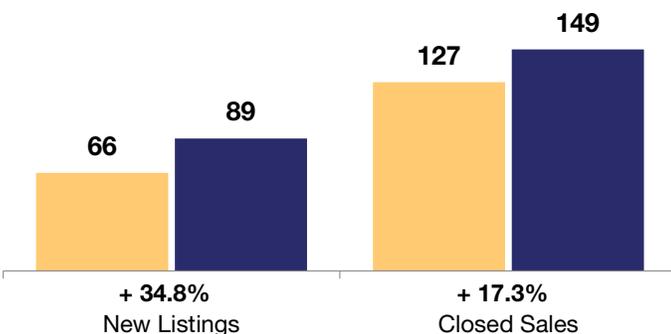
Change in
Median Sales Price

	December			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	66	89	+ 34.8%	2,200	2,081	- 5.4%
Closed Sales	127	149	+ 17.3%	1,809	1,802	- 0.4%
Median Sales Price*	\$369,500	\$425,000	+ 15.0%	\$391,900	\$425,000	+ 8.4%
Average Sales Price*	\$398,029	\$477,472	+ 20.0%	\$434,319	\$468,116	+ 7.8%
Total Dollar Volume (in millions)*	\$50.5	\$71.1	+ 40.7%	\$785.2	\$843.1	+ 7.4%
Percent of Original List Price Received*	97.3%	97.8%	+ 0.5%	97.7%	98.1%	+ 0.4%
Percent of List Price Received*	98.8%	99.5%	+ 0.7%	98.9%	99.2%	+ 0.3%
Days on Market Until Sale**	43	48	+ 11.6%	40	41	+ 2.5%
Inventory of Homes for Sale	351	201	- 42.7%	--	--	--
Months Supply of Inventory	2.3	1.3	- 43.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

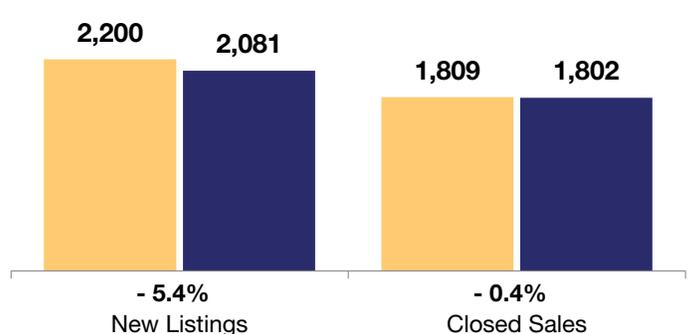
December

2019 2020

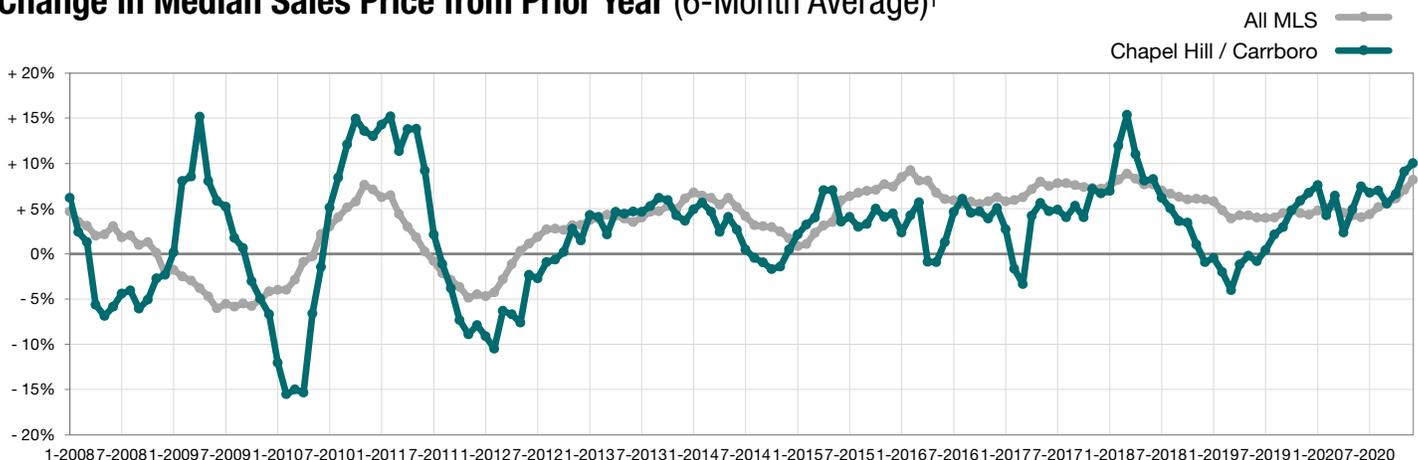


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period