

Orange County

- 14.5%

Change in
New Listings

+ 11.1%

Change in
Closed Sales

+ 18.6%

Change in
Median Sales Price

February

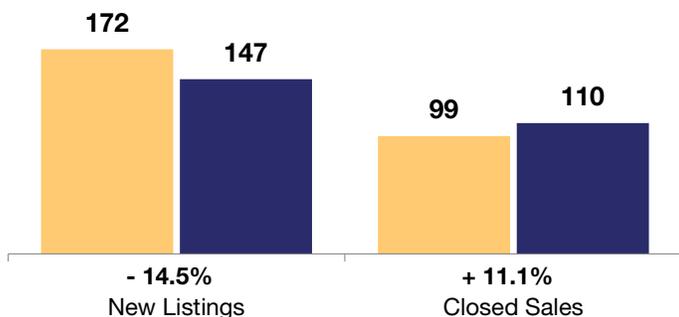
Year to Date

| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
|--|-----------|------------------|---------|-----------|------------------|---------|
| New Listings | 172 | 147 | - 14.5% | 319 | 306 | - 4.1% |
| Closed Sales | 99 | 110 | + 11.1% | 182 | 233 | + 28.0% |
| Median Sales Price* | \$274,000 | \$325,000 | + 18.6% | \$287,995 | \$330,000 | + 14.6% |
| Average Sales Price* | \$309,312 | \$418,637 | + 35.3% | \$348,328 | \$407,434 | + 17.0% |
| Total Dollar Volume (in millions)* | \$30.6 | \$46.1 | + 50.4% | \$63.4 | \$94.9 | + 49.7% |
| Percent of Original List Price Received* | 97.1% | 99.7% | + 2.7% | 96.4% | 98.9% | + 2.6% |
| Percent of List Price Received* | 98.4% | 100.5% | + 2.1% | 98.1% | 100.0% | + 1.9% |
| Days on Market Until Sale** | 43 | 25 | - 41.9% | 55 | 27 | - 50.9% |
| Inventory of Homes for Sale | 343 | 92 | - 73.2% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 0.6 | - 72.7% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

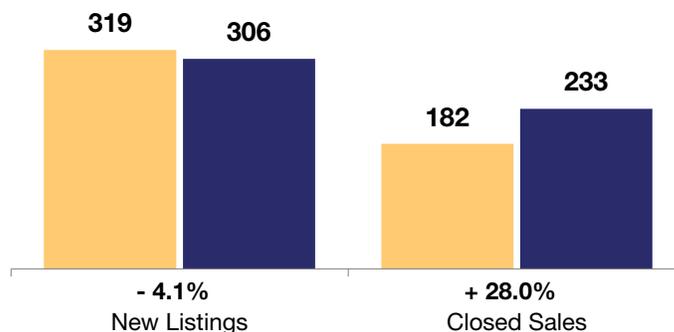
February

2020 2021

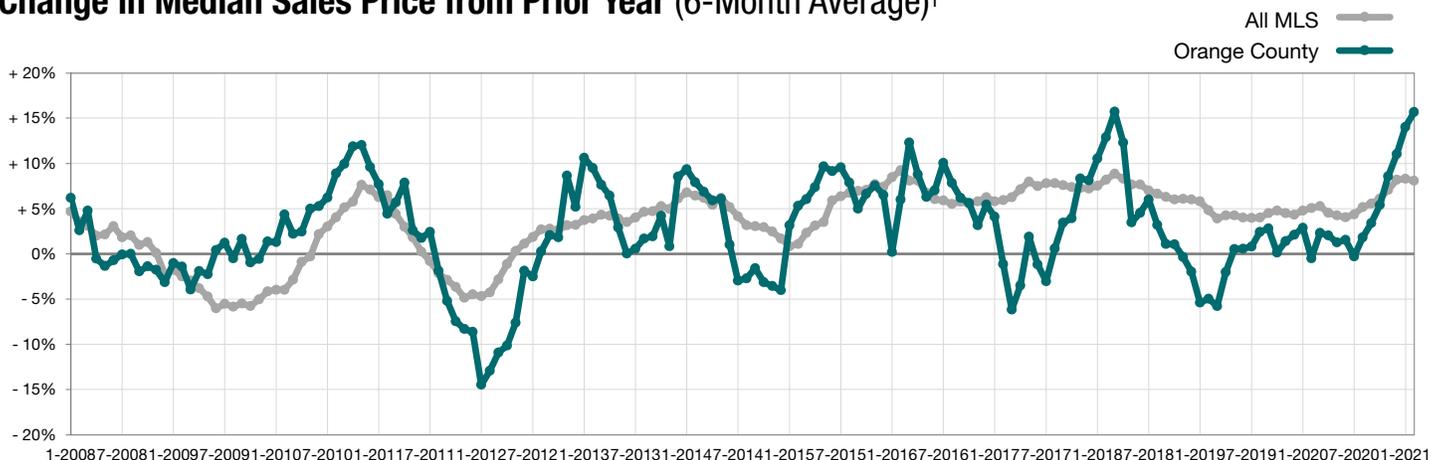


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

Chapel Hill / Carrboro

- 20.0%

+ 22.4%

+ 10.5%

Change in
New Listings

Change in
Closed Sales

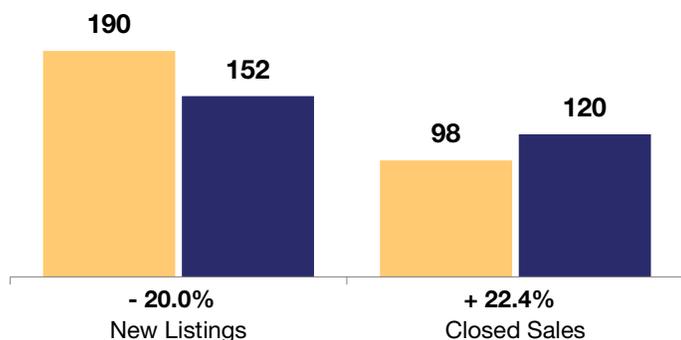
Change in
Median Sales Price

| | February | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| New Listings | 190 | 152 | - 20.0% | 332 | 302 | - 9.0% |
| Closed Sales | 98 | 120 | + 22.4% | 182 | 248 | + 36.3% |
| Median Sales Price* | \$356,750 | \$394,190 | + 10.5% | \$370,000 | \$390,230 | + 5.5% |
| Average Sales Price* | \$358,883 | \$482,850 | + 34.5% | \$417,425 | \$447,097 | + 7.1% |
| Total Dollar Volume (in millions)* | \$35.2 | \$57.9 | + 64.7% | \$76.0 | \$110.9 | + 45.9% |
| Percent of Original List Price Received* | 97.3% | 101.0% | + 3.8% | 95.9% | 99.9% | + 4.2% |
| Percent of List Price Received* | 98.9% | 101.4% | + 2.5% | 98.1% | 100.5% | + 2.4% |
| Days on Market Until Sale** | 40 | 26 | - 35.0% | 62 | 28 | - 54.8% |
| Inventory of Homes for Sale | 360 | 140 | - 61.1% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 0.9 | - 62.5% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

February

2020 2021

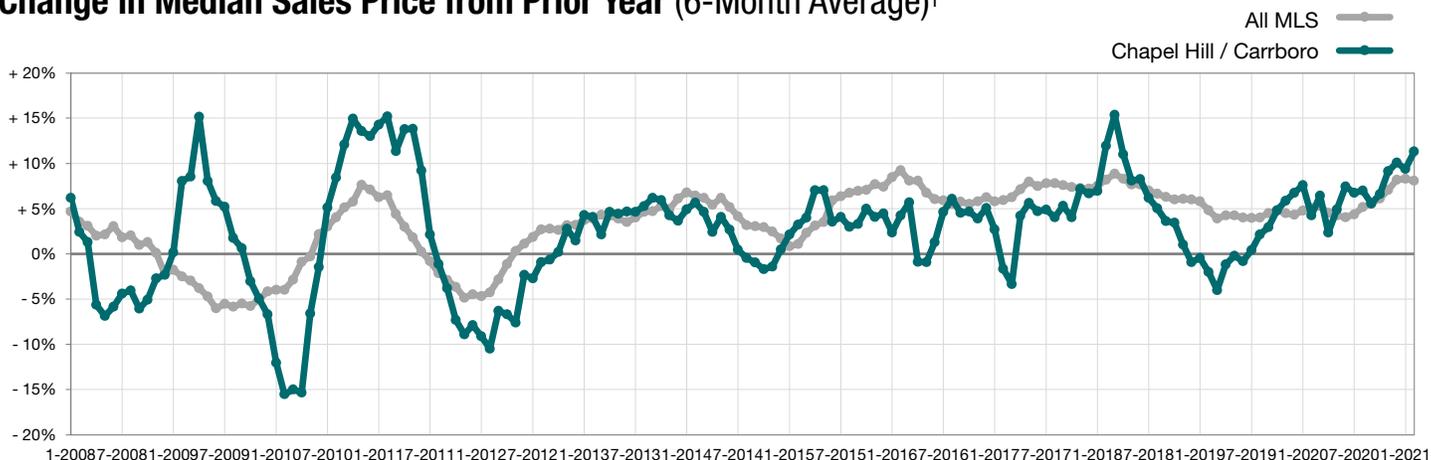


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period