

Chatham County

- 7.1%

Change in
New Listings

+ 4.1%

Change in
Closed Sales

+ 10.5%

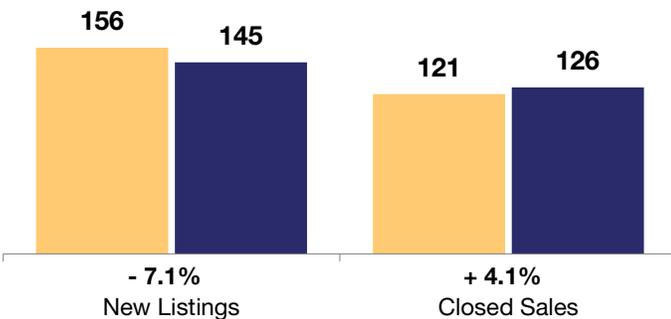
Change in
Median Sales Price

	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	156	145	- 7.1%	418	384	- 8.1%
Closed Sales	121	126	+ 4.1%	294	311	+ 5.8%
Median Sales Price*	\$439,008	\$485,156	+ 10.5%	\$410,000	\$458,000	+ 11.7%
Average Sales Price*	\$470,953	\$502,518	+ 6.7%	\$469,262	\$507,675	+ 8.2%
Total Dollar Volume (in millions)*	\$57.0	\$63.3	+ 11.1%	\$138.0	\$157.9	+ 14.4%
Percent of Original List Price Received*	97.0%	100.1%	+ 3.2%	96.7%	99.4%	+ 2.8%
Percent of List Price Received*	98.0%	100.5%	+ 2.6%	98.0%	100.0%	+ 2.0%
Days on Market Until Sale**	58	33	- 43.1%	64	40	- 37.5%
Inventory of Homes for Sale	367	135	- 63.2%	--	--	--
Months Supply of Inventory	3.3	1.0	- 69.7%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

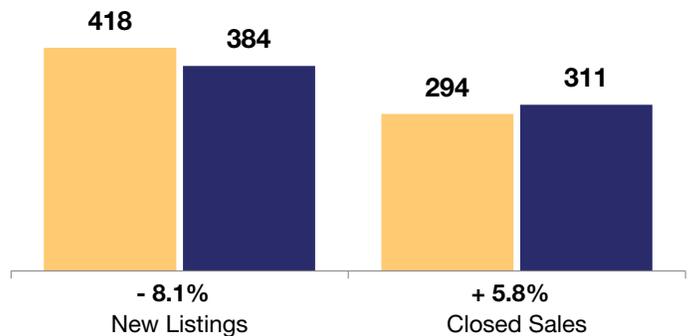
March

2020 2021

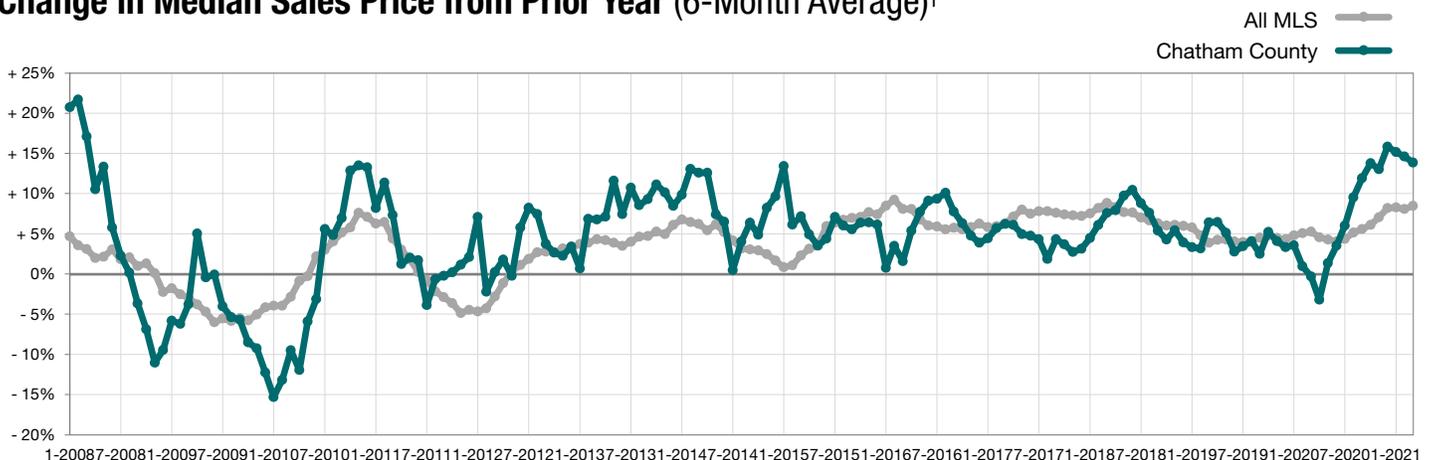


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period