A RESEARCH TOOL PROVIDED BY TRIANGLE MLS

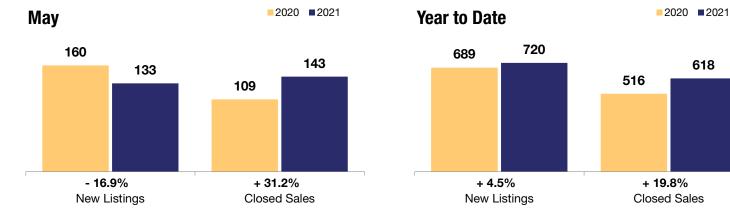


618

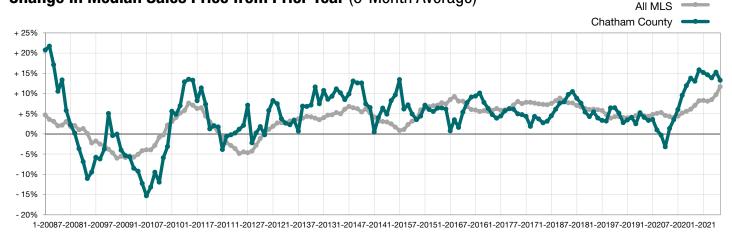
| . | | - 16.9% | + 31.2% | + 5.5% |
|----------|--------|----------------------------------|---------------------------|--|
| Chatham | County | Change in New Listings | Change in Closed Sales | Change in Median Sales Price |

| | | May | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| | 2020 | 2021 | +/- | 2020 | 2021 | +/- | |
| New Listings | 160 | 133 | - 16.9% | 689 | 720 | + 4.5% | |
| Closed Sales | 109 | 143 | + 31.2% | 516 | 618 | + 19.8% | |
| Median Sales Price* | \$482,300 | \$508,934 | + 5.5% | \$419,250 | \$475,000 | + 13.3% | |
| Average Sales Price* | \$498,954 | \$588,455 | + 17.9% | \$474,067 | \$529,450 | + 11.7% | |
| Total Dollar Volume (in millions)* | \$54.4 | \$84.1 | + 54.7% | \$244.6 | \$327.2 | + 33.8% | |
| Percent of Original List Price Received* | 96.9% | 102.7% | + 6.0% | 96.9% | 100.6% | + 3.8% | |
| Percent of List Price Received* | 98.6% | 102.6% | + 4.1% | 98.3% | 101.0% | + 2.7% | |
| Days on Market Until Sale** | 61 | 33 | - 45.9% | 58 | 37 | - 36.2% | |
| Inventory of Homes for Sale | 357 | 119 | - 66.7% | | | | |
| Months Supply of Inventory | 3.2 | 0.8 | - 75.0% | | | | |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)⁺



+ Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period