

Orange County

+ 26.8%

Change in
New Listings

- 28.6%

Change in
Closed Sales

+ 8.8%

Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	168	213	+ 26.8%	1,647	1,814	+ 10.1%
Closed Sales	189	135	- 28.6%	1,400	1,526	+ 9.0%
Median Sales Price*	\$340,000	\$370,000	+ 8.8%	\$325,000	\$410,000	+ 26.2%
Average Sales Price*	\$442,915	\$438,472	- 1.0%	\$402,654	\$483,267	+ 20.0%
Total Dollar Volume (in millions)*	\$83.7	\$59.2	- 29.3%	\$562.9	\$737.0	+ 30.9%
Percent of Original List Price Received*	98.1%	103.2%	+ 5.2%	98.4%	103.4%	+ 5.1%
Percent of List Price Received*	99.5%	103.9%	+ 4.4%	99.3%	103.8%	+ 4.5%
Days on Market Until Sale**	35	11	- 68.6%	37	18	- 51.4%
Inventory of Homes for Sale	256	159	- 37.9%	--	--	--
Months Supply of Inventory	1.7	0.9	- 47.1%	--	--	--

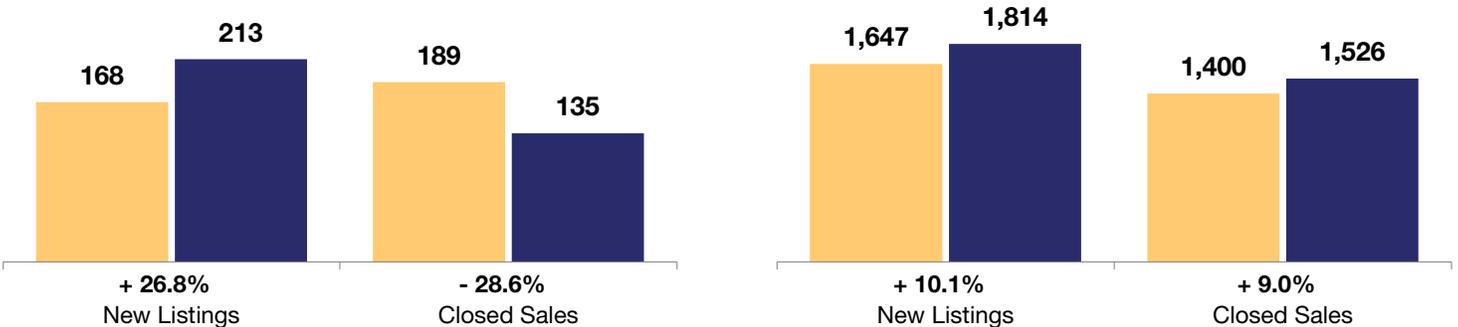
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

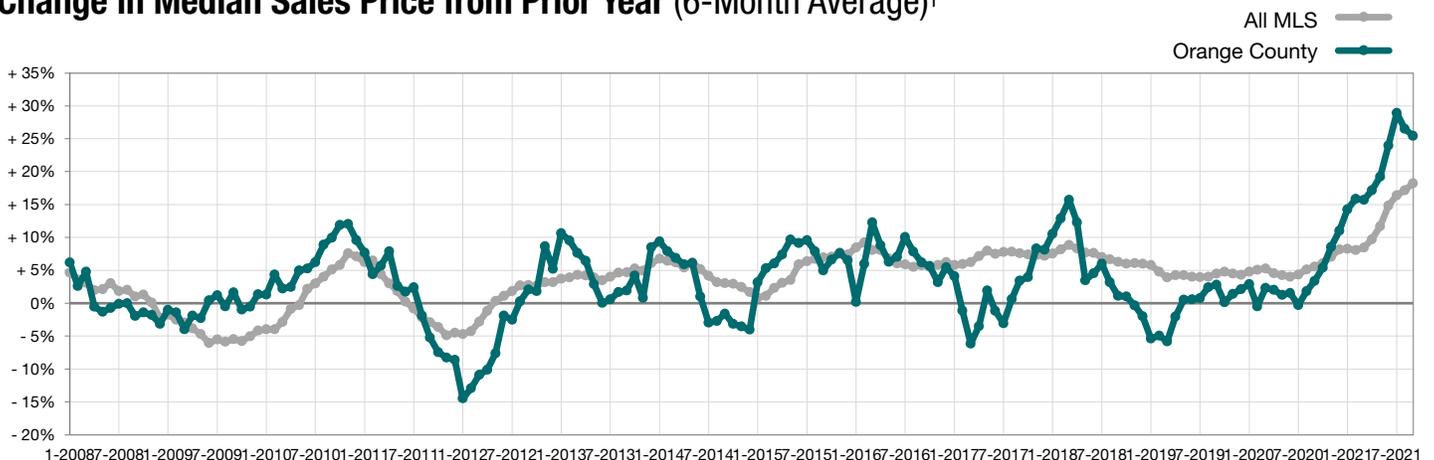
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

Chapel Hill / Carrboro

+ 4.3%

Change in
New Listings

- 23.0%

Change in
Closed Sales

+ 13.6%

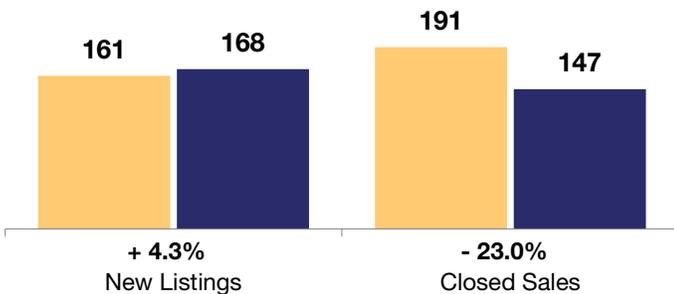
Change in
Median Sales Price

	September			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	161	168	+ 4.3%	1,706	1,764	+ 3.4%
Closed Sales	191	147	- 23.0%	1,349	1,658	+ 22.9%
Median Sales Price*	\$418,077	\$474,900	+ 13.6%	\$415,000	\$490,000	+ 18.1%
Average Sales Price*	\$468,047	\$504,179	+ 7.7%	\$458,317	\$546,572	+ 19.3%
Total Dollar Volume (in millions)*	\$89.4	\$74.1	- 17.1%	\$617.8	\$905.7	+ 46.6%
Percent of Original List Price Received*	98.3%	102.4%	+ 4.2%	98.0%	102.9%	+ 5.0%
Percent of List Price Received*	99.3%	102.8%	+ 3.5%	99.1%	103.3%	+ 4.2%
Days on Market Until Sale**	33	12	- 63.6%	39	20	- 48.7%
Inventory of Homes for Sale	321	151	- 53.0%	--	--	--
Months Supply of Inventory	2.2	0.9	- 59.1%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

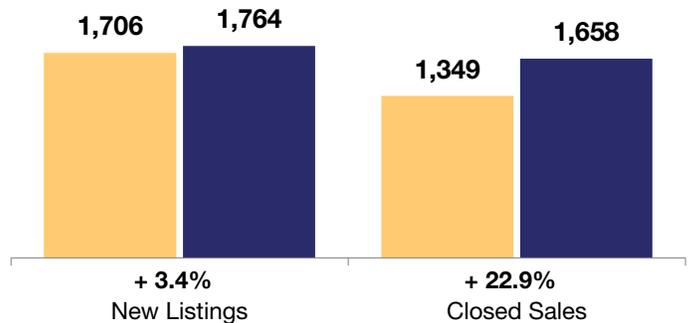
September

2020 2021

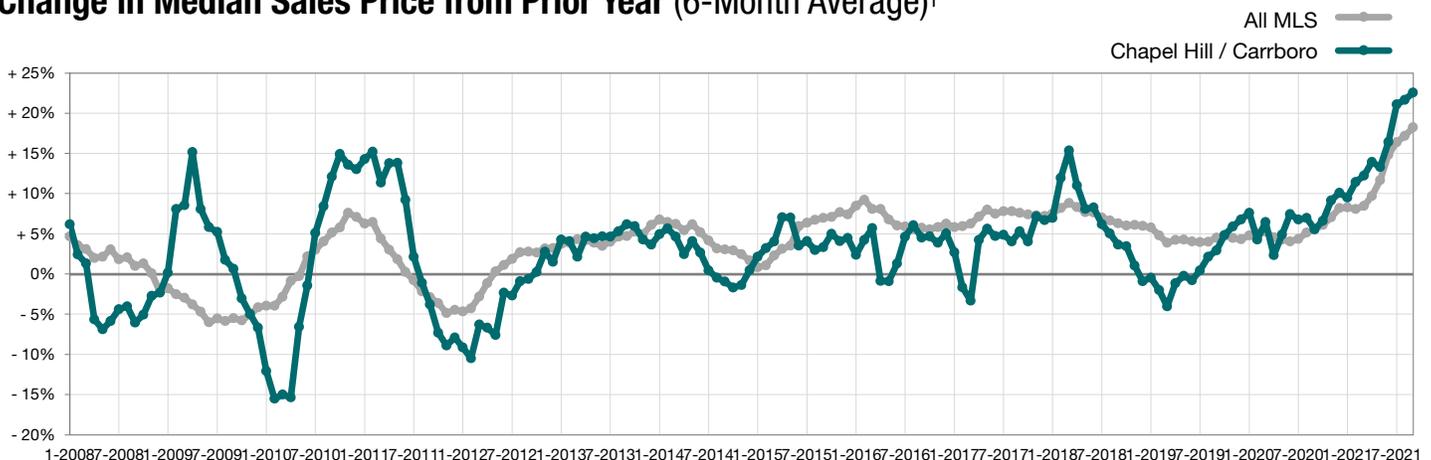


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period