

Chatham County

- 20.5%

Change in
New Listings

- 1.6%

Change in
Closed Sales

+ 15.7%

Change in
Median Sales Price

	December			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	83	66	- 20.5%	1,646	1,648	+ 0.1%
Closed Sales	122	120	- 1.6%	1,454	1,568	+ 7.8%
Median Sales Price*	\$462,024	\$534,354	+ 15.7%	\$439,965	\$515,000	+ 17.1%
Average Sales Price*	\$491,568	\$567,094	+ 15.4%	\$471,525	\$559,604	+ 18.7%
Total Dollar Volume (in millions)*	\$60.0	\$68.1	+ 13.5%	\$685.1	\$877.5	+ 28.1%
Percent of Original List Price Received*	98.4%	102.3%	+ 4.0%	97.8%	101.7%	+ 4.0%
Percent of List Price Received*	99.5%	102.1%	+ 2.6%	98.8%	101.9%	+ 3.1%
Days on Market Until Sale**	58	19	- 67.2%	51	24	- 52.9%
Inventory of Homes for Sale	214	105	- 50.9%	--	--	--
Months Supply of Inventory	1.7	0.8	- 52.9%	--	--	--

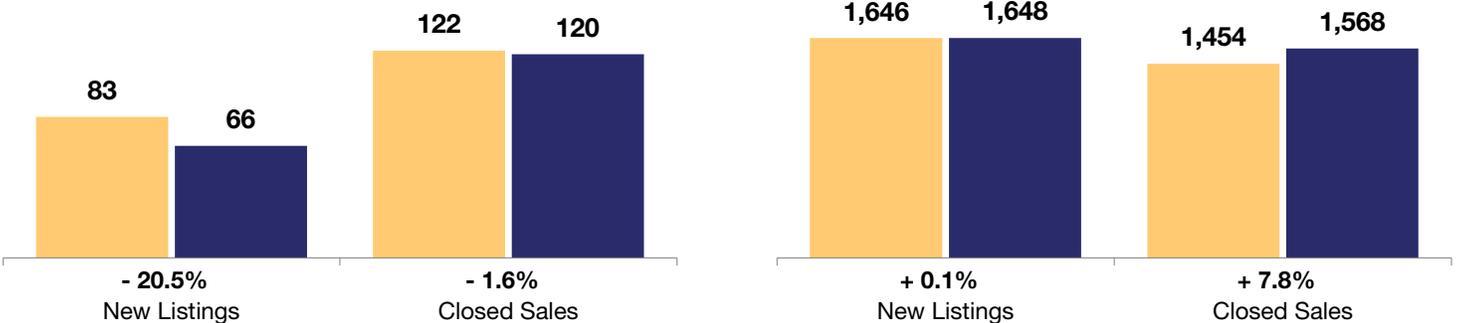
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

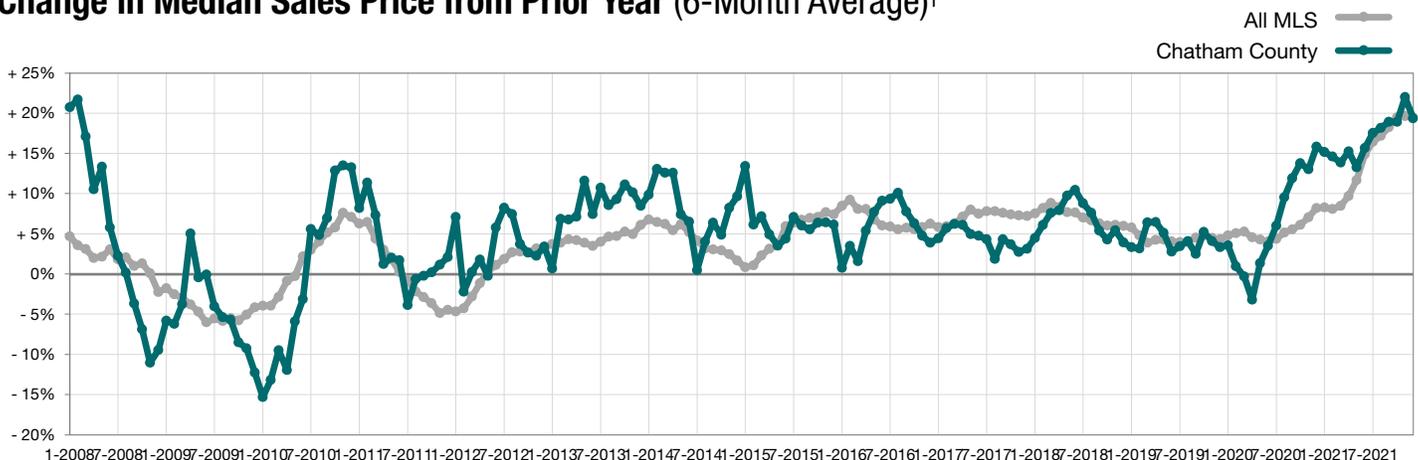
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period