

Chatham County

- 8.0%

Change in
New Listings

- 22.0%

Change in
Closed Sales

+ 13.4%

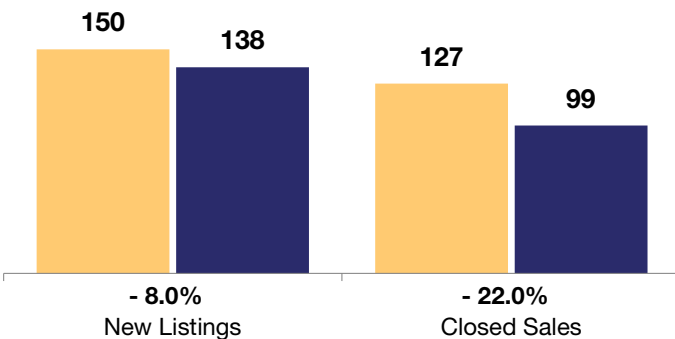
Change in
Median Sales Price

	March			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	150	138	- 8.0%	397	318	- 19.9%
Closed Sales	127	99	- 22.0%	312	277	- 11.2%
Median Sales Price*	\$484,932	\$550,000	+ 13.4%	\$457,957	\$583,000	+ 27.3%
Average Sales Price*	\$502,030	\$655,666	+ 30.6%	\$507,460	\$641,942	+ 26.5%
Total Dollar Volume (in millions)*	\$63.8	\$64.9	+ 1.8%	\$158.3	\$177.8	+ 12.3%
Percent of Original List Price Received*	100.1%	103.2%	+ 3.1%	99.4%	101.9%	+ 2.5%
Percent of List Price Received*	100.5%	103.0%	+ 2.5%	100.0%	101.9%	+ 1.9%
Days on Market Until Sale**	33	12	- 63.6%	39	19	- 51.3%
Inventory of Homes for Sale	144	97	- 32.6%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

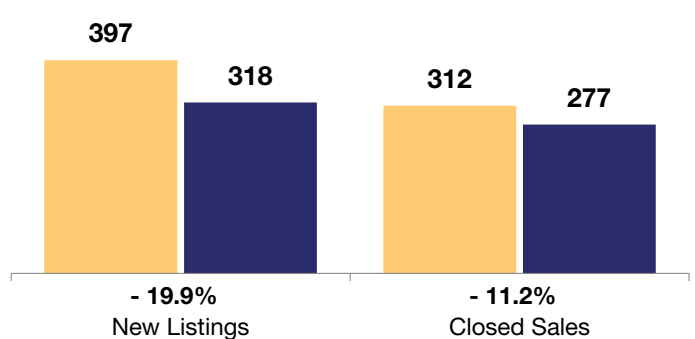
March

2021 2022

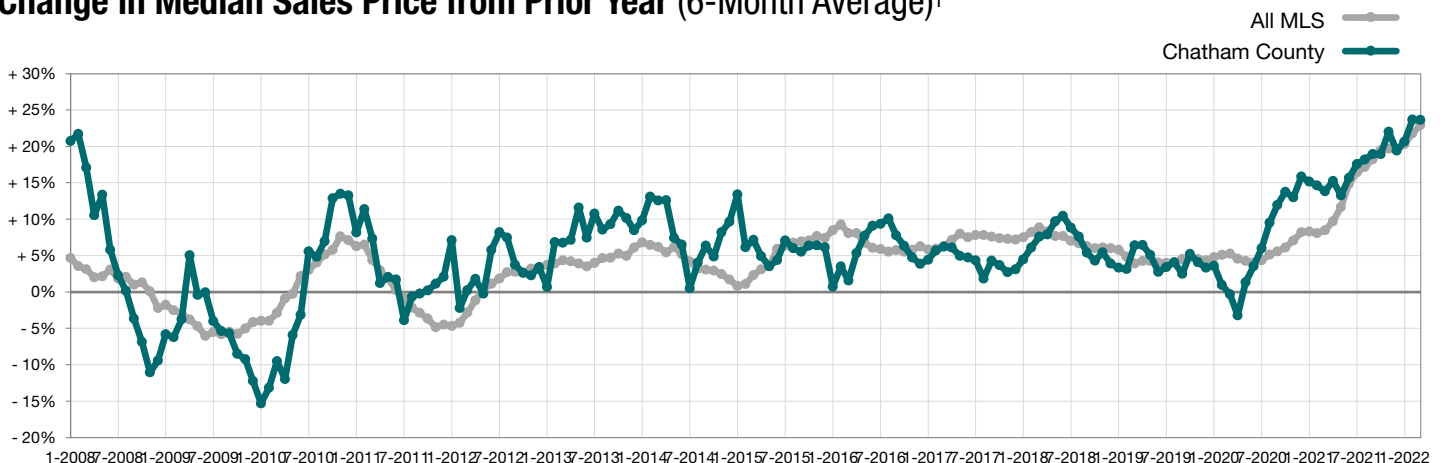


Year to Date

2021 2022



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period